



# Barclays PLC

2018 Full Year Results

21 February 2019

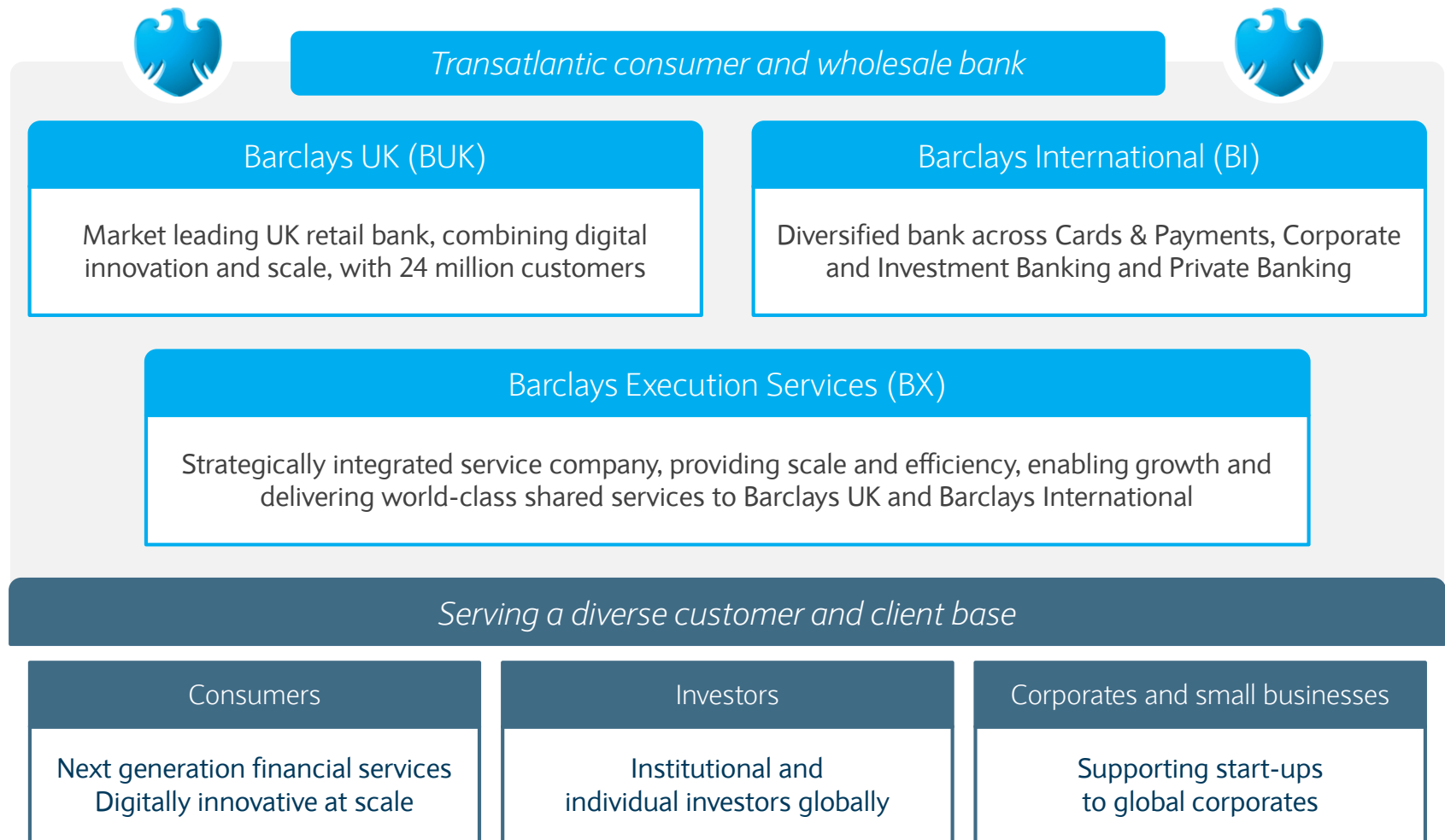




# Jes Staley

Barclays Group Chief Executive

# Barclays Group is positioned to deliver strong and sustainable returns for shareholders





Tushar Morzaria

Barclays Group Finance Director

# FY18 Group highlights

Group RoTE of 8.5%, excluding litigation and conduct, delivering improved shareholder returns

## Financial performance<sup>1</sup>

**Income £21.1bn**

FY17: £21.1bn

**Costs<sup>2</sup> ↓2%**

£13.9bn FY17: £14.2bn

**Impairment ↓37%**

£1.5bn FY17: £2.3bn

**PBT ↑20%**

£5.7bn (FY17: £4.7bn)

**EPS<sup>3</sup>**

21.9p FY17: 16.2p

**RoTE<sup>3</sup>**

8.5% FY17: 5.6%

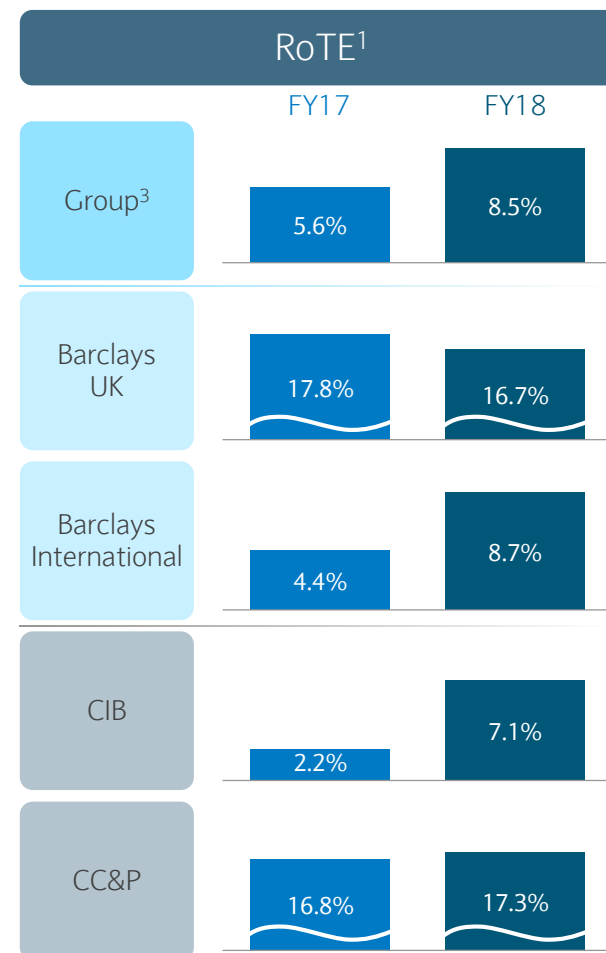
**CET1 ratio**

13.2% Dec-17: 13.3%

**TNAV**

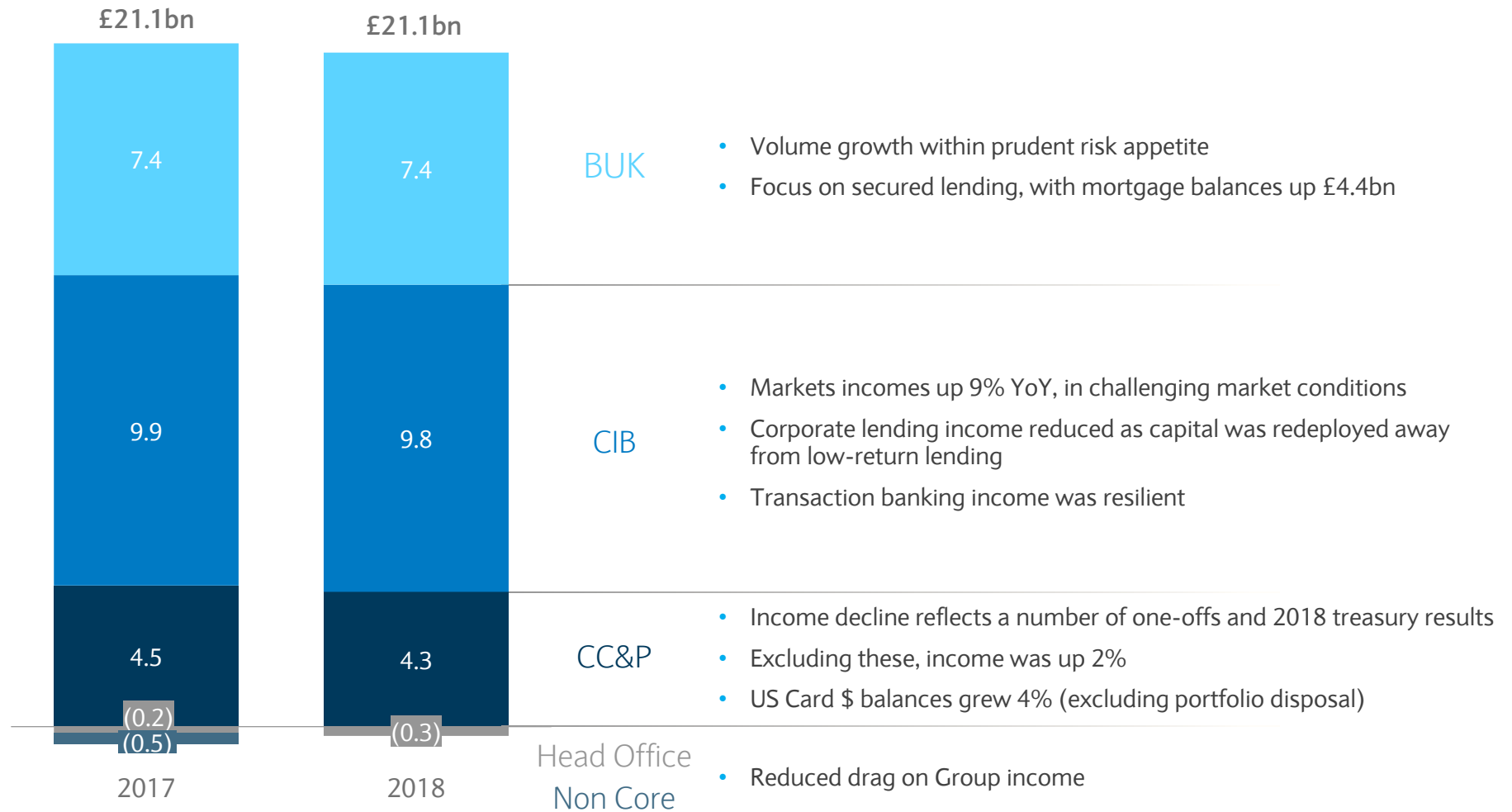
262p Dec-17: 276p

- ❖ Improved RoTE of 8.5%, with profits up 20%
- ❖ Positive jaws with lower absolute costs, despite investments
- ❖ Impairment decreased by 37%, despite specific charge of £150m in Q4 to reflect anticipated economic uncertainty in the UK
- ❖ Generated 21.9p of EPS
- ❖ CET1 ratio of 13.2% at target
  - 6.5p dividend per share for 2018
- ❖ TNAV of 262p at 31 December 2018
  - Increase of 22p from profits more than offset by adoption of IFRS 9, litigation and conduct charges, dividends paid and redemption of capital instruments
  - TNAV accretion in last three quarters



<sup>1</sup> Relevant income statement and financial performance measures, accompanying commentary and RoTE charts exclude L&C (Group FY18: £2,207m; Group FY17: £1,207m) | <sup>2</sup> Excluding L&C and a GMP charge of £140m in Head Office | <sup>3</sup> Includes the GMP charge within Head Office, but excludes L&C. The prior year excludes L&C, DTA re-measurement and the loss on the sale of 33.7% of BAGL's issued share capital and the impairment of Barclays' holding in BAGL |

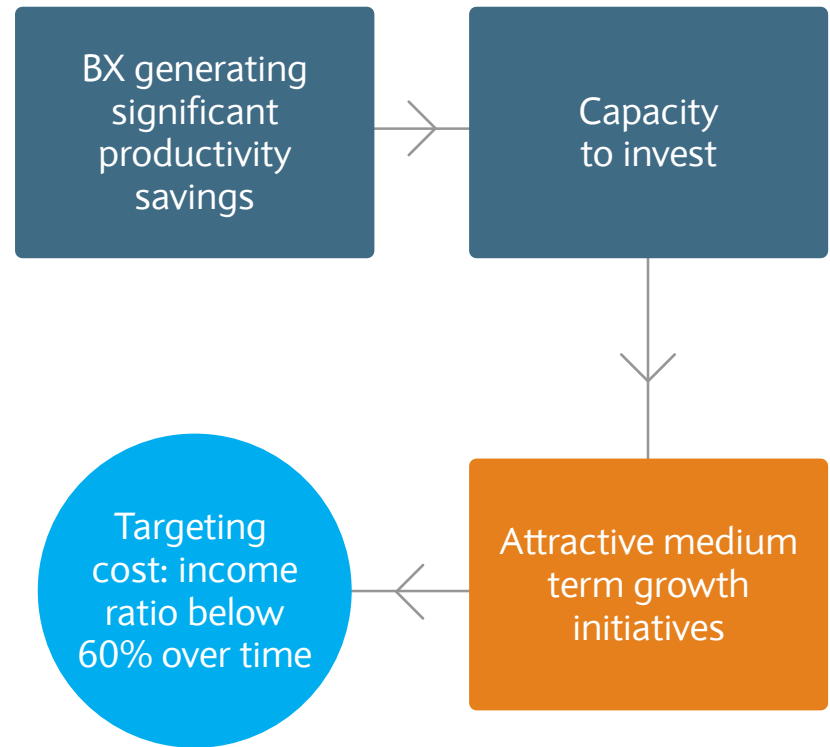
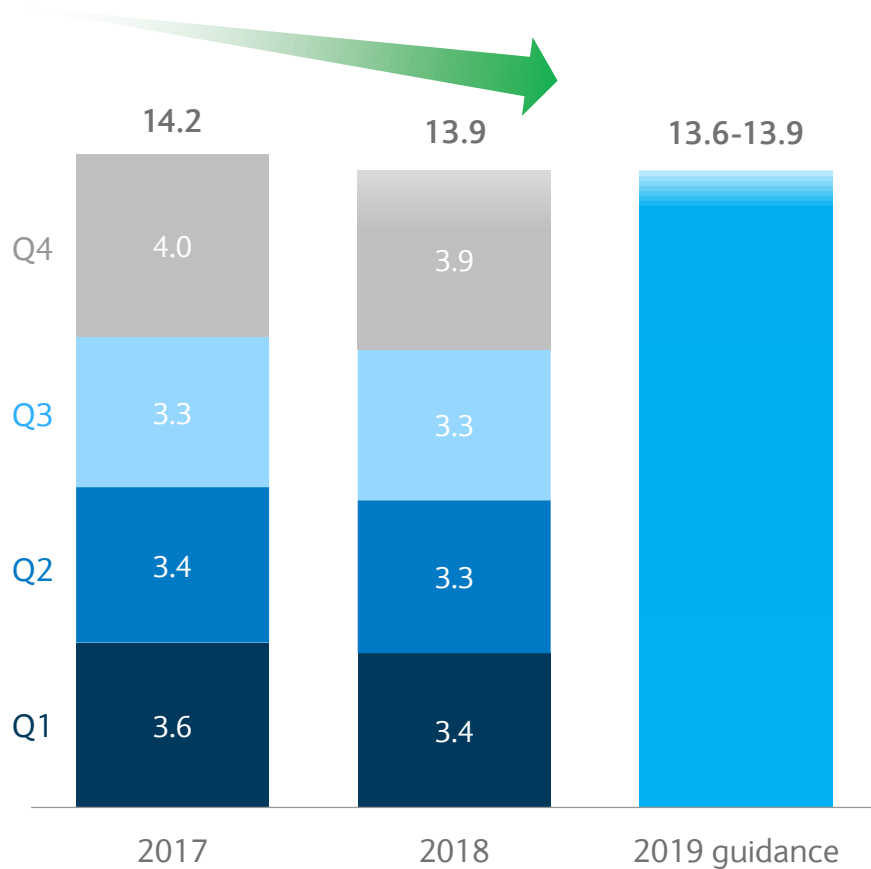
# Resilient income performance in challenging market conditions



Note: Charts may not sum due to rounding |

# Improving cost efficiency is creating capacity to invest, driving operating leverage

Absolute cost reduction 2017 to 2019 (£bn)<sup>1</sup>



<sup>1</sup> Costs exclude L&C; for 2018 the GMP charge of £140m is also excluded |

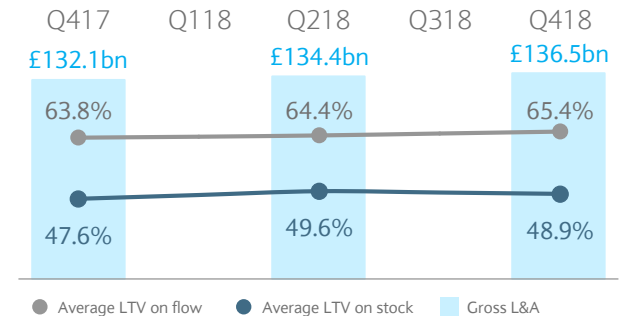
# Prudently managing credit risk in both the UK and US

Conservatively positioned in the UK in the face of Brexit and the consumer credit cycle in the US

### UK Secured

- Focus on growing mortgage book within conservative risk appetite  
*Up £4.4bn YoY*
- Low LTV mortgage book  
*<50% average LTV on stock*
- Small proportion of buy-to-let lending  
*12% of total mortgage book*

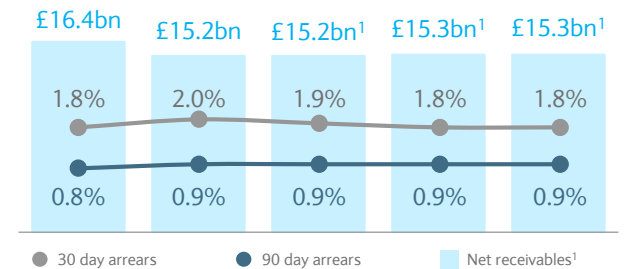
UK mortgage balance growth and low LTVs



### UK Unsecured

- Conservative approach to UK unsecured lending, with stable delinquency rates
- Reduced 0% Balance Transfer length on new accounts in line with strategy

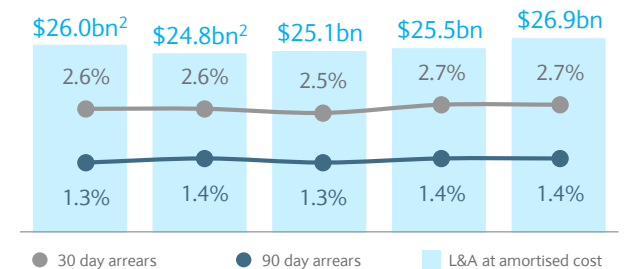
UK cards balances and arrears rates stable



### US Cards

- Growing book in prime partnership portfolios, within risk appetite
- Delinquency trends remain stable, with flat arrears rates vs. Q318

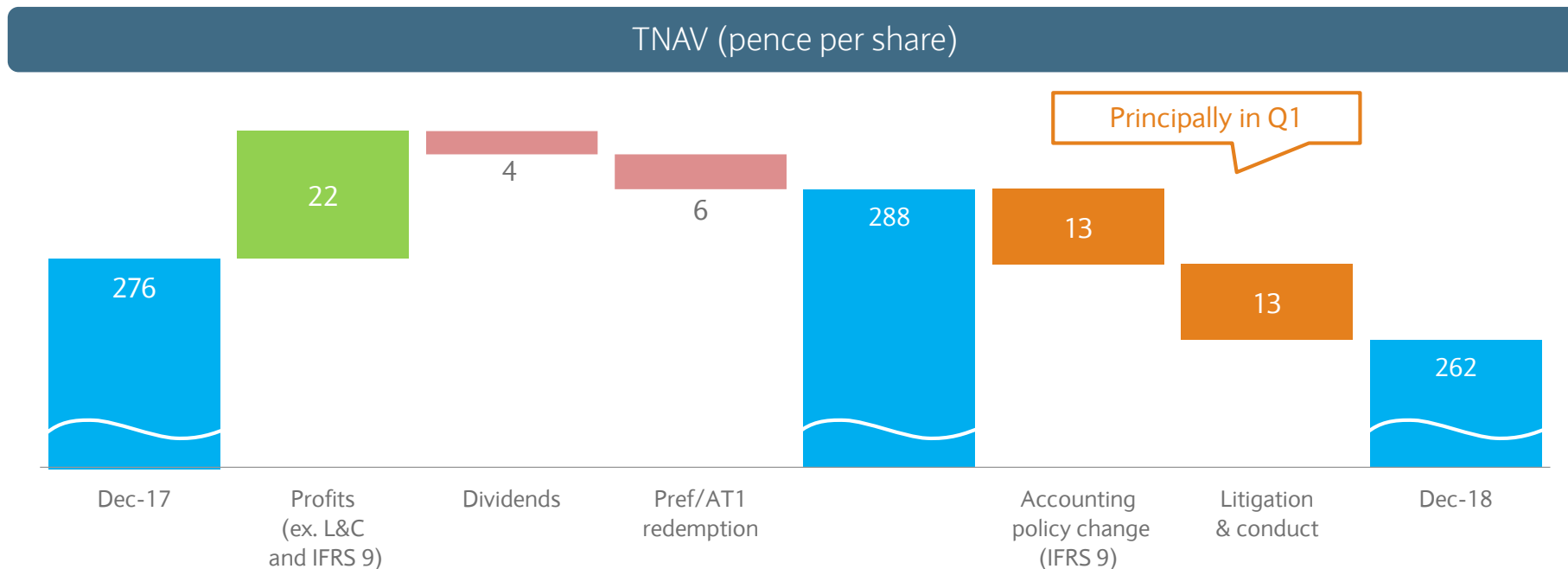
Underlying US Cards balances increasing with stable arrears rates



<sup>1</sup> Reduction from Q118 driven by implementation of IFRS 9 on 1 January 2018 | <sup>2</sup> Excluding impact of portfolio sold in Q218 |



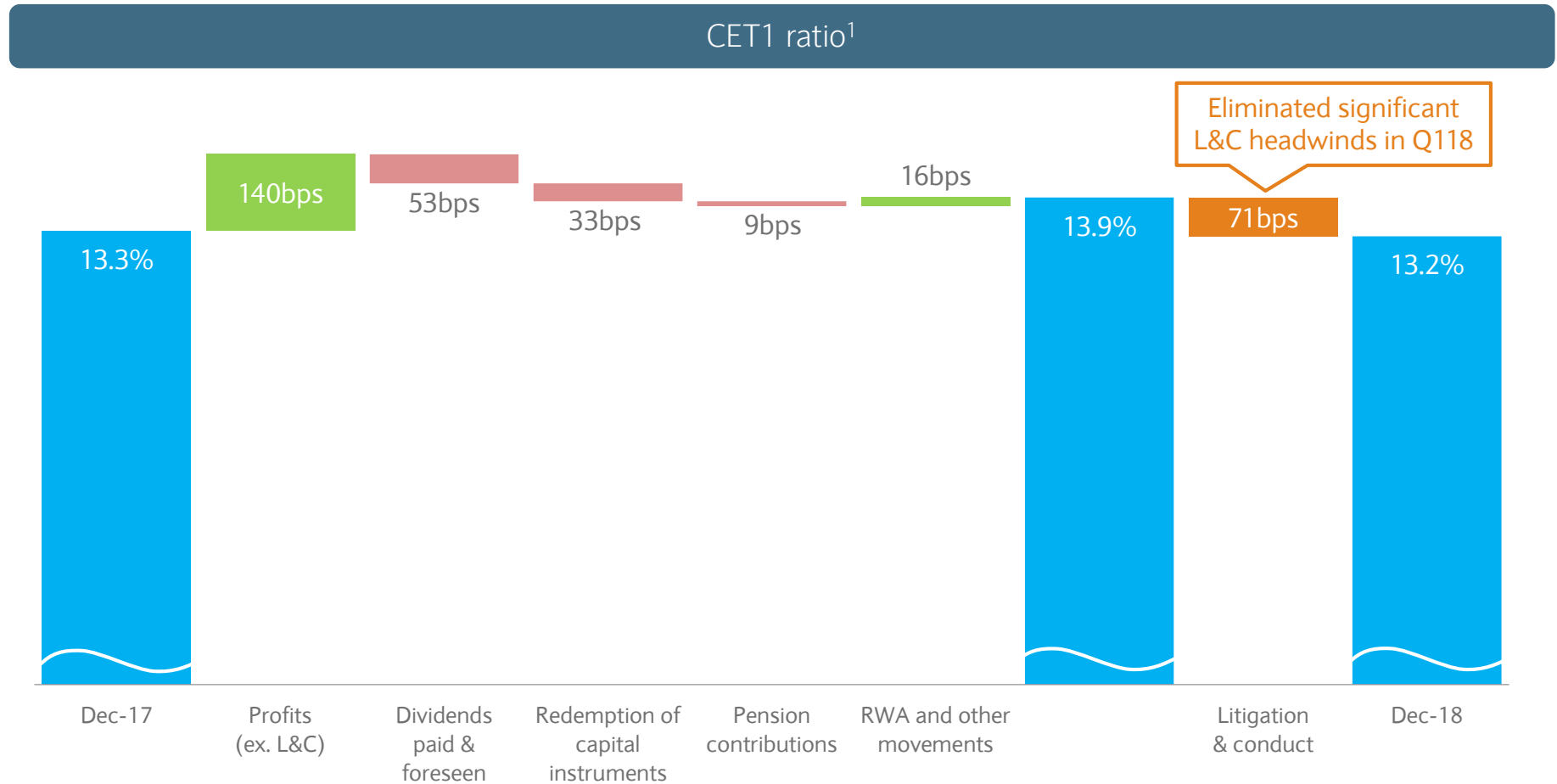
# TNAV – three consecutive quarters of accretion post IFRS 9 and US DoJ impacts in Q1



- TNAV finished 2018 at 262p, as 22p of profits were more than offset by:
  - 4p of ordinary dividends, 6p of optional redemption of capital instruments, which will be earnings accretive going forward
  - 13p due to the effects of changes in accounting policies, principally IFRS 9 in Q1
  - 13p due to litigation and conduct charges, principally in Q1
- TNAV increased by 2p in Q418

# CET1 ratio progression

13.2% with strong capital generation and significant headwinds eliminated in 2018

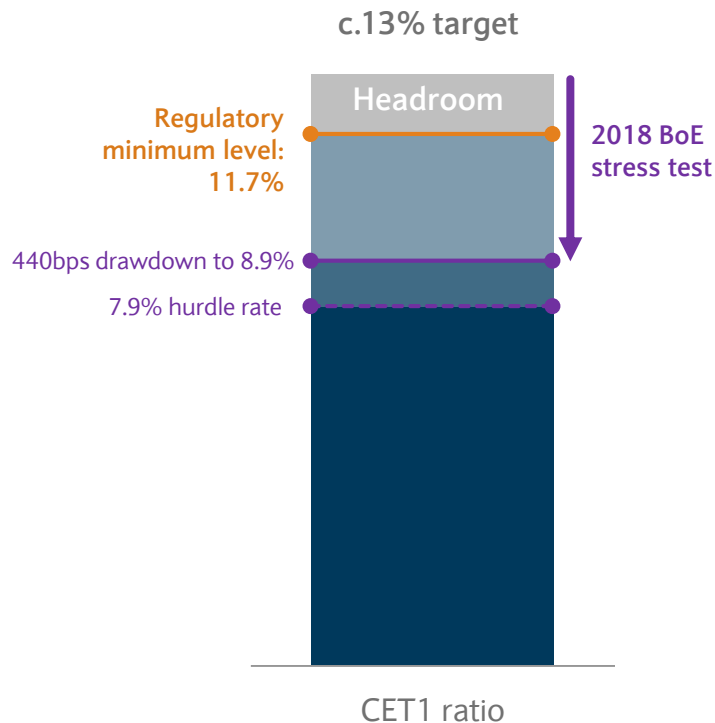


<sup>1</sup> CET1 ratio is currently 150bps above the regulatory minimum level. The headroom will continue to be reviewed on a regular basis. The fully loaded CET1 ratio was 12.8% as at December 2018 |

# Strongly capital generative and at our target CET1 ratio

Managing the CET1 ratio above the regulatory minimum level, to pass stress tests and absorb the PRA buffer

FY18 CET1 ratio: 13.2%



- Strong capital generation with significant headwinds removed in 2018
- CET1 ratio of 13.2% benchmarks well against US and European peers
- Increased dividend to 6.5p and improving distribution to shareholders going forward
- Redemption of capital instruments approved by the regulator
- Passed 2018 BoE stress test

2018 stress test results<sup>1</sup>:  
BoE comments:

*“The 2018 stress test shows the UK banking system is resilient to deep simultaneous recessions in the UK and global economies...”*

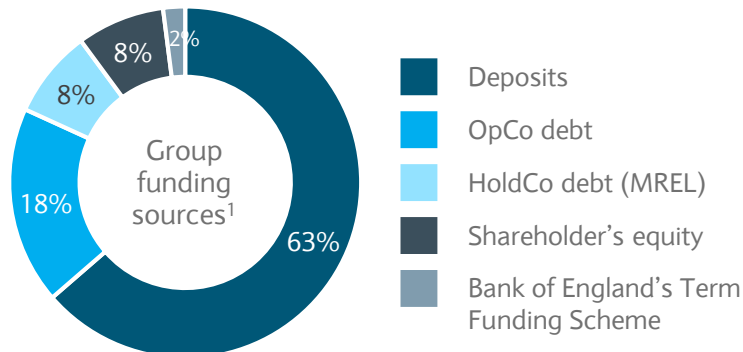
Capital position and generation to support distributions and incremental investment

<sup>1</sup> Bank of England Financial Stability Report, Issue No. 44 (November 2018) |

# High quality funding position with a conservatively positioned liquidity pool and stable LDR

Well prepared for Brexit and macroeconomic uncertainties

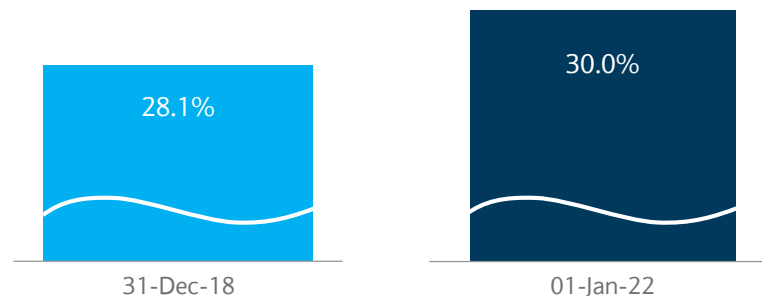
## Diversified funding profile with strong deposit base



## Well positioned for future MREL requirements

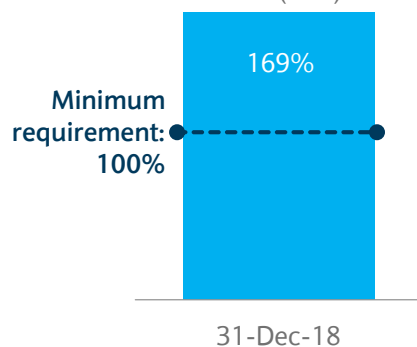
HoldCo MREL position

Expected requirement<sup>2</sup>



## Large, high quality liquidity pool

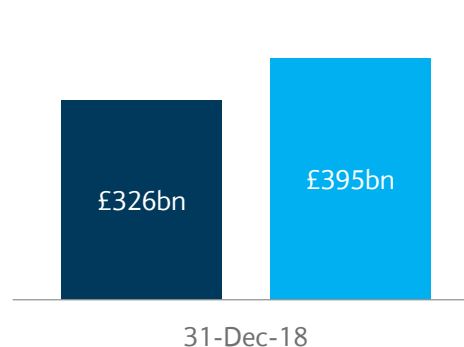
Liquidity Coverage Ratio (LCR)



- Significantly exceeding minimum requirement
- £227bn liquidity pool<sup>3</sup> consisting mainly of government bonds and cash
  - More than 20% of the Group balance sheet

## Conservative loan: deposit ratio<sup>4</sup>

Loans and advances Deposits



- Conservative Group loan to deposit ratio of 83%
  - BUK: 96%
  - BI: 65%

<sup>1</sup> The funding sources presented include external deposits at amortised cost, wholesale funding including public benchmark and privately placed senior unsecured notes, certificates of deposits, commercial paper, covered bonds, asset backed securities (ABS), and subordinated debt, participation in Bank of England's Term Funding Scheme, Additional Tier 1 capital instruments and shareholders' equity | <sup>2</sup> MREL expectation is based on current capital requirements, including the current published Pillar 2A, and is therefore subject to review | <sup>3</sup> Liquidity pool as per the Group's Liquidity Risk Appetite (LRA) | <sup>4</sup> Loan: deposit ratio is calculated as loans and advances at amortised cost divided by deposits at amortised cost | Note: Charts may not sum due to rounding

# Q418 Group highlights

*Improved income and further TNAV accretion*

## Financial performance<sup>1</sup>

### Income

£5.1bn Q417: £5.0bn

### Costs<sup>2</sup>

£3.9bn Q417: £4.0bn

### Cost: income ratio<sup>3</sup>

79% Q417: 79%

### PBT

£0.4bn Q417: £0.5bn

### RoTE

0.4% Q417: (7.4%)

### EPS

0.3p Q417: (5.3p)

### CET1 ratio

13.2% Sep-18: 13.2%

### TNAV

262p Sep-18: 260p

- ❖ Income grew by 1% while costs decreased by 2%<sup>2</sup>, generating positive jaws
- ❖ Q4 bank levy was £269m (Q417 £365m)
- ❖ Impairment increased £70m to £643m, reflecting a £150m specific charge for anticipated economic uncertainty in the UK
- ❖ CET1 ratio of 13.2% was flat QoQ, at c.13% target
  - Despite 33bps reduction due to redemption of retail preference shares and an AT1 security in Q4
- ❖ 6.5p per share dividend in total for 2018
  - Full year dividend of 4.0p declared
- ❖ Third consecutive quarter of TNAV accretion, with 2p of accretion in Q4

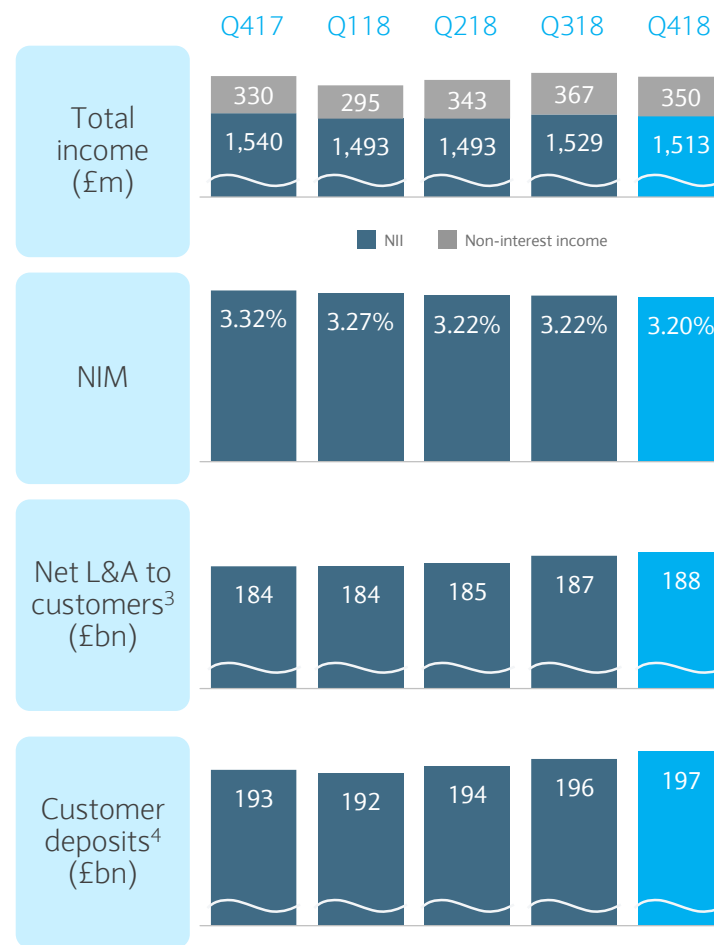
<sup>1</sup> Relevant income statement, financial performance measures and accompanying commentary exclude L&C (Group Q418: £60m; Group Q417: £383m) | <sup>2</sup> Excluding L&C and a GMP charge of £140m in Head Office | <sup>3</sup> CIR includes a GMP charge of £140m; excluding this charge FY18 CIR was 77% |

# Q418 Barclays UK

Further growth in secured lending and customer deposit balances

Financial performance <sup>1</sup>	
<b>Income</b>	<b>£1.9bn</b> Q417: £1.9bn
<b>Impairment</b>	<b>£296m</b> Q417: £184m
<b>Cost: income ratio</b>	<b>62%</b> Q417: 63%
<b>PBT</b>	<b>£0.4bn</b> Q417: £0.5bn
<b>RoTE</b>	<b>10.1%</b> Q417: 12.3%
<b>NIM</b>	<b>3.20%</b> Q417: 3.32%
<b>LLR<sup>2</sup></b>	<b>61bps</b> Q417: 39bps
<b>RWAs</b>	<b>£75.2bn</b> Sep-18: £74.8bn

- ❖ Stable income with Q4 NIM of 3.20%
  - Continued growth in secured lending – mortgage balance growth of £0.6bn in Q4
  - Margin pressure in mortgages
  - Savings balances continued to grow demonstrating franchise strength
- ❖ FY18 NIM of 3.23% within guidance
  - Expect modest downward pressure on NIM in 2019
- ❖ Impairment increased 61% YoY due to a £100m specific charge, reflecting anticipated economic uncertainty in the UK
  - Stable underlying credit metrics, with UK cards 30 and 90 day arrears broadly flat QoQ and YoY
- ❖ Costs remained stable YoY as continued investment in digitising the bank and branch optimisation were offset by ongoing efficiency savings
- ❖ LDR of 96% reflects prudent approach to lending given macroeconomic uncertainties
- ❖ Q4 RoTE reflects bank levy and £100m specific impairment charge



<sup>1</sup> Relevant income statement, financial performance measures and accompanying commentary exclude L&C | <sup>2</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS 39 impairment charge | <sup>3</sup> Net L&A at amortised cost | <sup>4</sup> Customer deposits at amortised cost

# Q418 Barclays International

Improved returns with focused investment in the businesses

## Financial performance<sup>1</sup>

### Income

£3.2bn Q417: £3.3bn

### Impairment

£354m Q417: £386m

### Cost: income ratio

82% Q417: 81%

### PBT

£0.2bn Q417: £0.3bn

### RoTE

0.2% Q417: (12.4%)

### LLR<sup>2</sup>

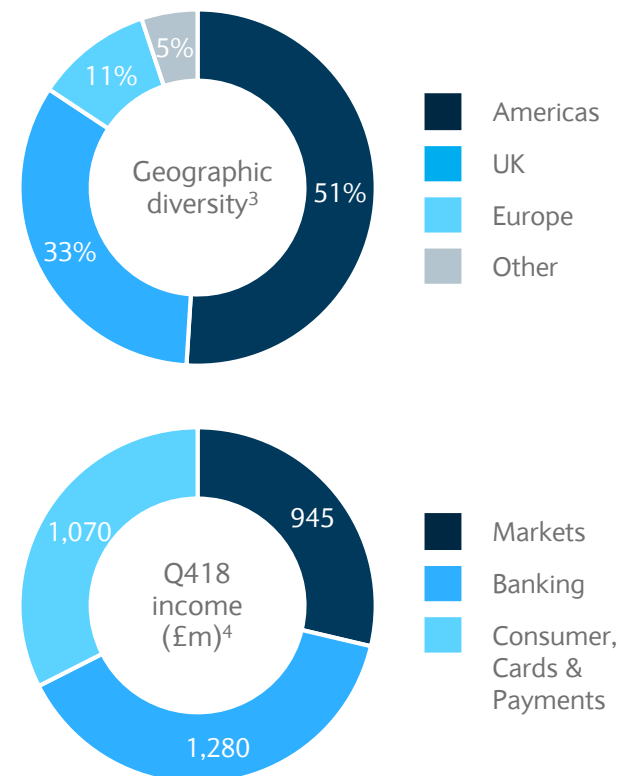
107bps Q417: 76bps

### RWAs

£210.7bn Sep-18: £214.6bn

- ❖ Balanced and diversified business, with US c.50% and UK c.30% of income
- ❖ 3% appreciation of average USD against GBP was a tailwind to profits and income and a headwind to impairment and costs
- ❖ Income decreased 3% including treasury operations, previously in Head Office
- ❖ Impairment decreased reflecting non-recurrence of prior year significant single name charges in CIB
  - Despite a £50m specific charge reflecting anticipated economic uncertainty in the UK
- ❖ The cost of investing in people, technology and the businesses, including preparation for Brexit, was offset by non-recurrence of prior year structural reform costs

## Income balanced across businesses and geographies



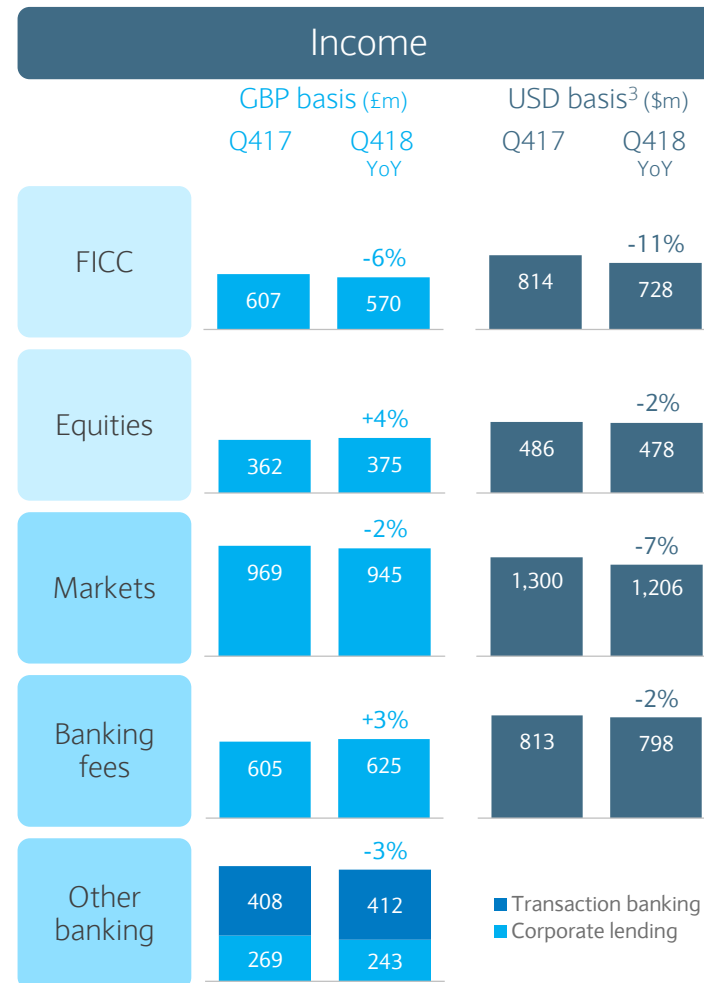
<sup>1</sup> Relevant income statement, financial performance measures and accompanying commentary exclude L&C | <sup>2</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS 39 impairment charge | <sup>3</sup> FY18 income, based on counterparty location | <sup>4</sup> Excludes Other income of (£74m) in CIB |

# Q418 Barclays International: Corporate & Investment Bank

Continued growth in market share

Financial performance <sup>1</sup>	
<b>Income</b>	<b>£2.2bn</b> (Q417: £2.3bn)
<b>Impairment</b>	<b>£35m</b> (Q417: £127m)
<b>Costs</b>	<b>£2.0bn</b> (Q417: £2.1bn)
<b>PBT</b>	<b>£0.1bn</b> (Q417: £0.0bn)
<b>RoTE</b>	<b>(0.9%)</b> Q417: (16.1%)
<b>RWAs</b>	<b>£170.9bn</b> Sep-18: £175.9bn

- ❖ Markets income decreased 2% (down 7% in USD) in challenging market conditions
  - Equities increased 4%, driven by strength in derivatives
  - FICC decreased 6% as an improved performance in Macro was offset by declines in Credit
- ❖ Banking fees increased 3% in Q418 YoY
  - Record year for Advisory in GBP, with rank and share improvement<sup>2</sup>
- ❖ Corporate lending income reduced in line with our RWA redeployment strategy to improve client returns
- ❖ Transaction banking saw continued growth in deposits
- ❖ Costs decreased 5%, despite investment in people and technology



<sup>1</sup> Relevant income statement, financial performance measures and accompanying commentary exclude L&C | <sup>2</sup> Source: Dealogic | <sup>3</sup> USD basis is calculated by translating GBP revenues by month for Q418 and Q417 using the corresponding GBP/USD FX rates |



# Q418 Barclays International: Consumer, Cards & Payments

Continued underlying growth in US Cards and investments across CC&P businesses

## Financial performance<sup>1</sup>

### Income

£1.1bn Q417: £1.1bn

### Impairment

£319m Q417: £259m

### Costs

£0.6bn Q417: £0.6bn

### PBT

£140m Q417: £258m

### RoTE

5.4% Q417: 9.0%

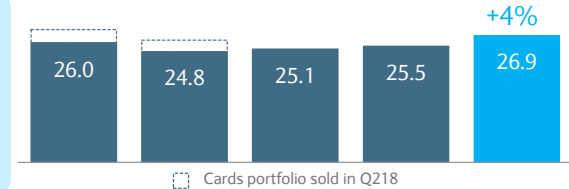
### RWAs

£39.8bn Sep-18: £38.7bn

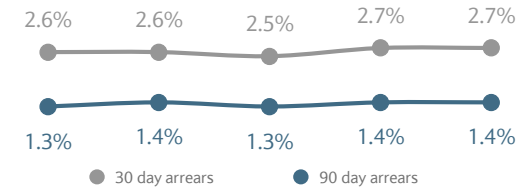
- ❖ Income grew 6% excluding treasury operations of c.£60m, previously in Head Office
- ❖ US Cards net receivables grew 4% YoY, excluding impact of a portfolio exit in Q218, with continued strong growth in partnership balances
  - American Airlines and JetBlue balances saw double digit growth vs. the start of 2017
  - c.70% of partnership book is covered by agreements that last through 2022
- ❖ Deposits increased 3% YoY driven by increases in Private Banking
- ❖ Impairment increased £60m, while delinquencies remained stable
- ❖ Costs reflect continued business growth and investment, primarily within international cards and the merchant acquiring business

Q417    Q118    Q218    Q318    Q418 YoY

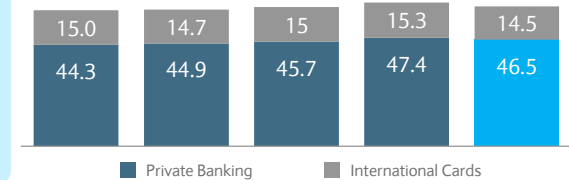
US Cards net receivables (\$bn)



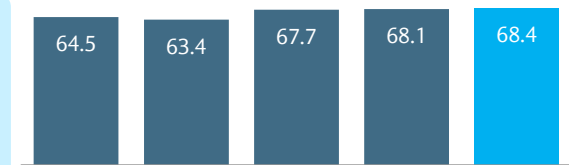
US Cards arrears rates



Deposits<sup>2</sup> (£bn)

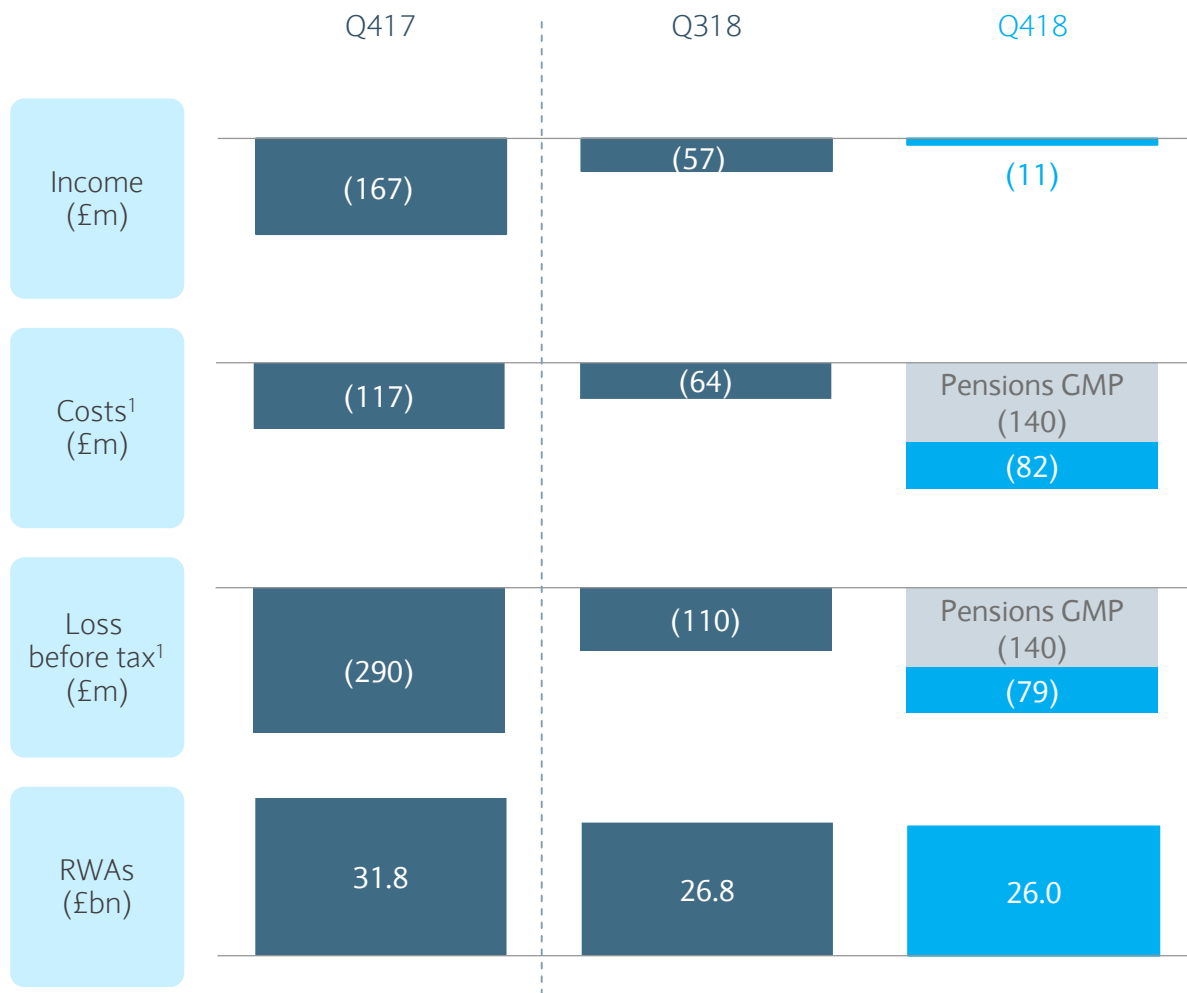


Merchant acquiring payments processed (£bn)



<sup>1</sup> Relevant income statement, financial performance measures and accompanying commentary exclude L&C | <sup>2</sup> Includes deposits from banks and customers at amortised cost |

# Reduced Head Office drag



- Q418 negative income includes:
  - c.£90m impact from certain legacy capital instrument (predominantly 14% RCI) funding costs per quarter
  - Q418 hedge accounting drag more than offset by hedge ineffectiveness and mark-to-market gains
- Expect legacy capital instrument and hedge accounting income drags to recur, but decline over time
- Redemption of \$2.65bn 8.125% retail preference shares (c.£165m gross annual coupon) will reduce Head Office non-controlling interests charge by over £100m annually from 2019
- Costs of £222m include a £140m GMP charge

<sup>1</sup> Excluding L&C, but including a GMP charge of £140m in Q418 |

# Focused on profitability and returning capital to shareholders

FY18 highlights	Group targets
Group RoTE of 8.5% <sup>1</sup>	RoTE <sup>2</sup> >9% in 2019 >10% in 2020
CET1 ratio of 13.2% at target	CET1 ratio <sup>3</sup> c.13%
66% Group cost: income ratio with positive jaws <sup>1</sup>	Costs £13.6-13.9bn guidance for 2019 <sup>1</sup> Cost: income ratio <60% over time
Increased cash returns to shareholders by reinstating 6.5p dividend	Capital Returns Progressive ordinary dividend, supplemented by share buybacks as and when appropriate

<sup>1</sup> Excluding L&C | <sup>2</sup> Excluding L&C and based on a CET1 ratio of c.13% | <sup>3</sup> CET1 ratio is currently 150bps above the regulatory minimum level. The headroom will continue to be reviewed on a regular basis |

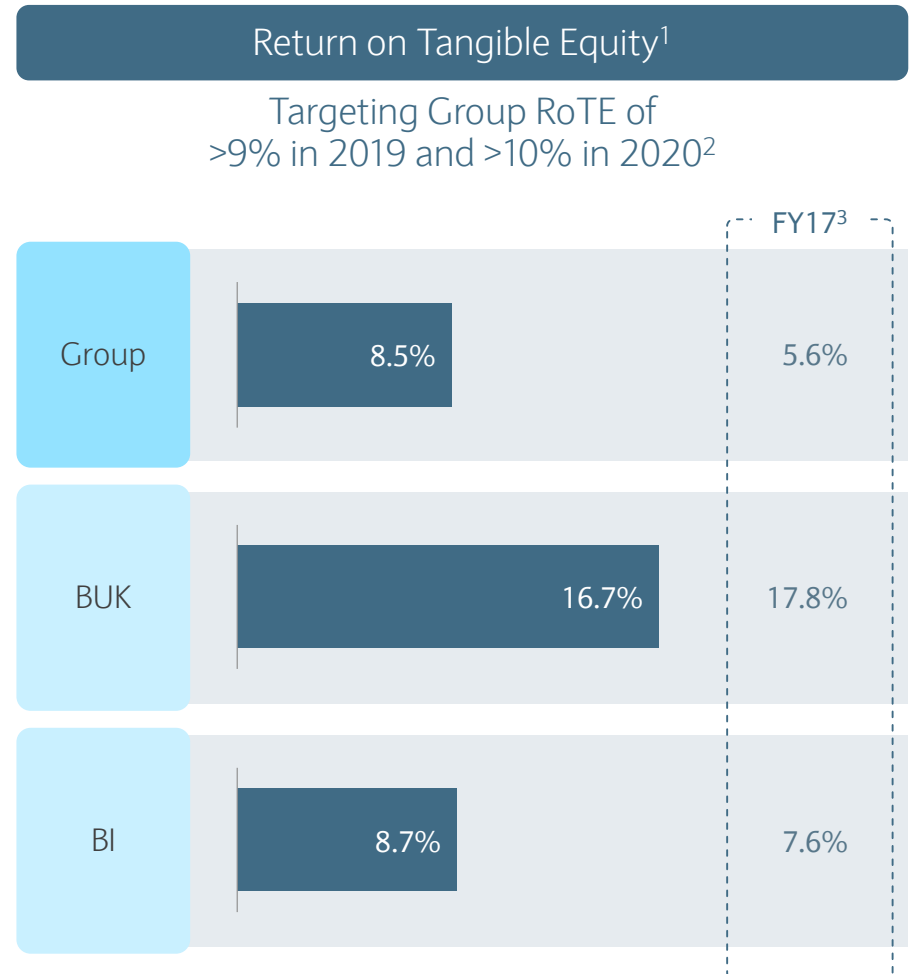
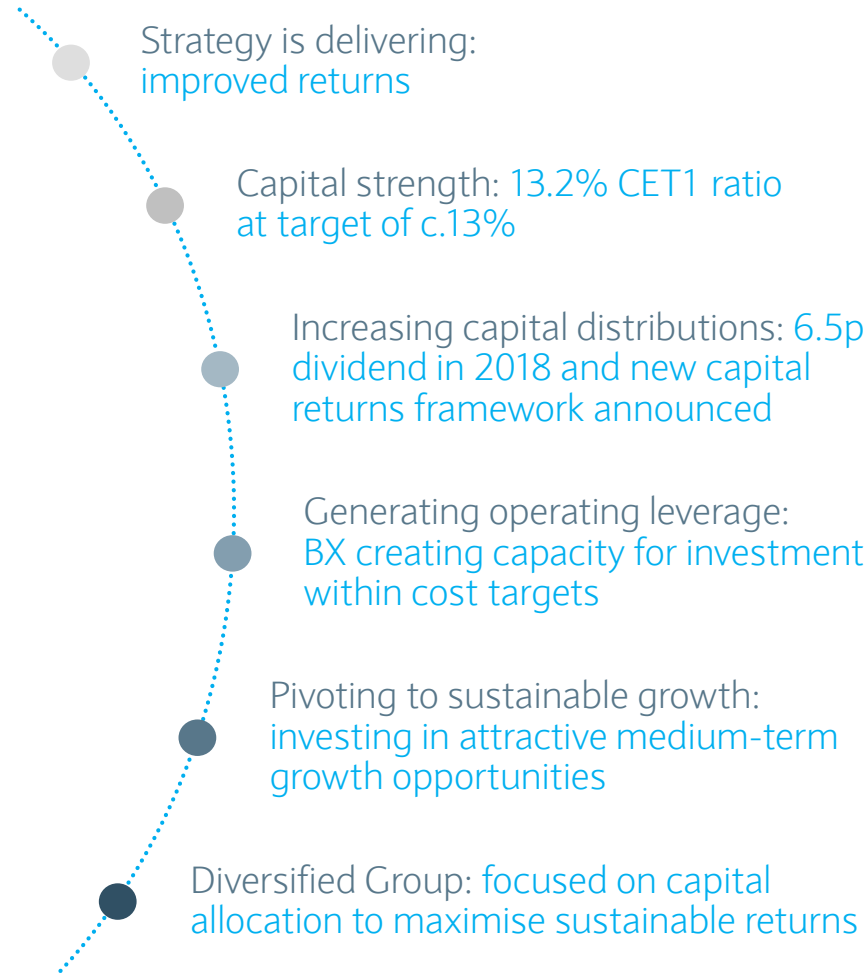


Jes Staley

Barclays Group Chief Executive

# Delivering sustainable and improved returns

*Focused on increased cash returns to shareholders*

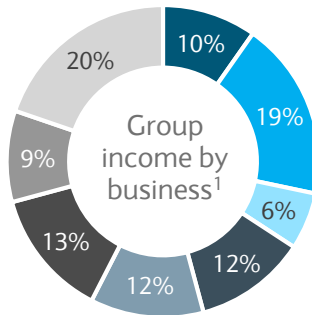


<sup>1</sup>Excluding L&C. Group RoTE includes Head Office | <sup>2</sup>Excluding L&C and based on a CET1 ratio of c.13% | <sup>3</sup>Prior year excludes L&C, DTA re-measurement, loss on the sale of 33.7% of BAGL's issued share capital and impairment of Barclays' holding in BAGL |

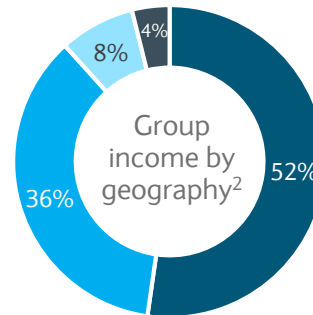
# Diversified and prudently positioned

Well prepared for Brexit and macroeconomic uncertainties

## Diversified income mix by geography and product

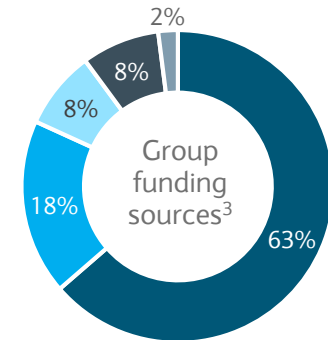


- Barclaycard UK
- Personal Banking
- Business Banking
- Corporate lending and Transaction banking
- Banking fees
- FICC
- Equities
- Consumer, Cards & Payments



- UK
- Americas
- Europe
- Other

## Diversified funding



- Deposits
- OpCo debt
- HoldCo debt (MREL)
- Shareholder's equity
- Bank of England's Term Funding Scheme

## Operationally prepared for Brexit – expect Barclays Bank Ireland to be operational in its expanded form by March 2019

<sup>1</sup> Income for FY18. Excludes negative income from Head Office and Other income in CIB | <sup>2</sup> Income for FY18. Geographic region based on counterparty location | <sup>3</sup> The funding sources presented include external deposits at amortised cost, wholesale funding including public benchmark and privately placed senior unsecured notes, certificates of deposits, commercial paper, covered bonds, asset backed securities (ABS), and subordinated debt, participation in Bank of England's Term Funding Scheme, Additional Tier 1 capital instruments and shareholders' equity | Note: Charts may not sum due to rounding |

# Investments in CIB starting to deliver

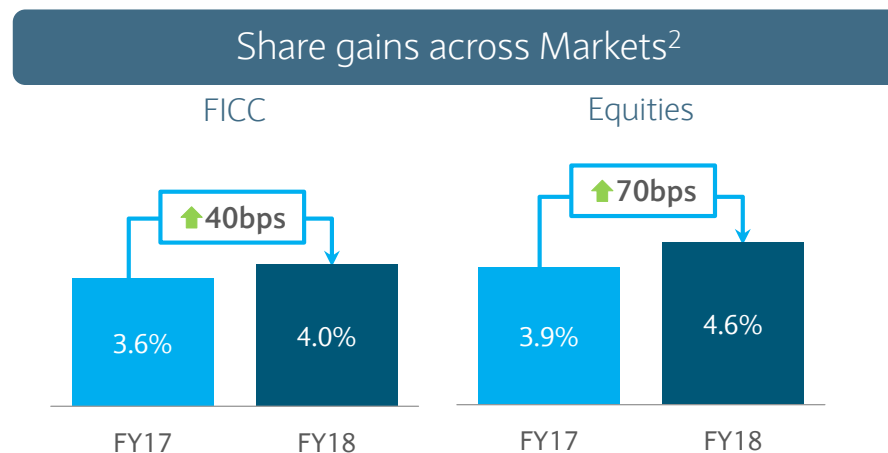
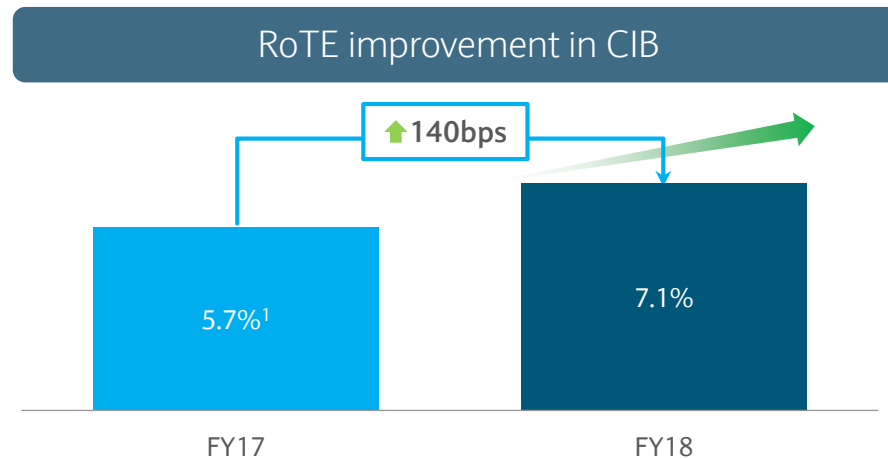
Strategy in place to further improve returns

## Corporate Banking

- Expand client relationships by adding low capital intensive transaction banking and payments services
- Improve loan book returns and reduce exposure where opportunities for incremental returns are limited
- Roll out of full-service digital proposition for corporate clients – ‘iPortal’
- Broaden European corporate payments capabilities

## Investment Bank

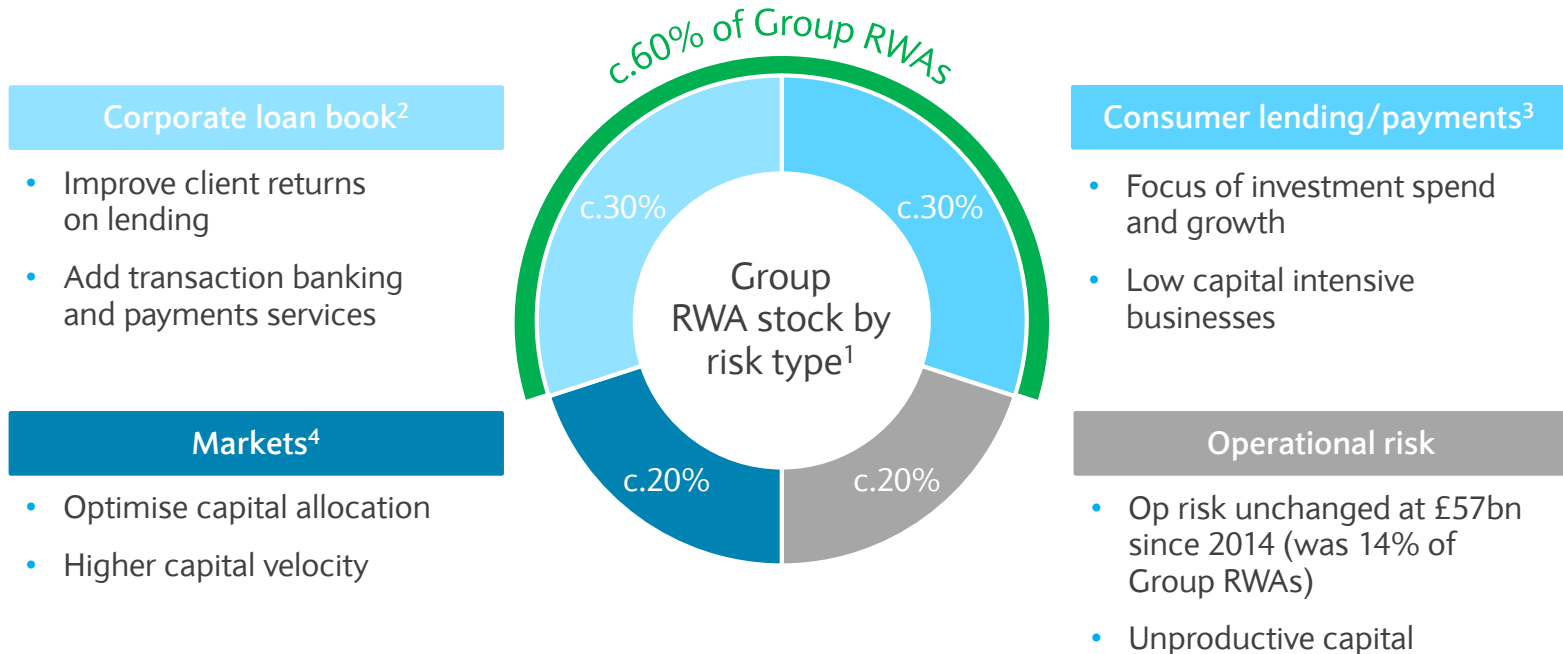
- Allocate capital dynamically to higher returning business opportunities
- Full-year benefit of 2018 actions including investment in technology
- Continued electrification of Markets business to further increase client flows and market share
- Build on top #4 global DCM ranking
  - Well positioned to capture meaningful share of market refinancing flows
  - Opportunities in corporate derivatives
- Discipline to flex costs in response to market environment



<sup>1</sup> Prior year RoTE excludes L&C and DTA re-measurement | <sup>2</sup> All Markets ranks and shares: Coalition, FY18 Preliminary Competitor Analysis based on the Coalition Index and Barclays' internal business structure |

# Evolving Group capital allocation

*c.60% of Group RWAs are allocated to lending activities to consumers and businesses*



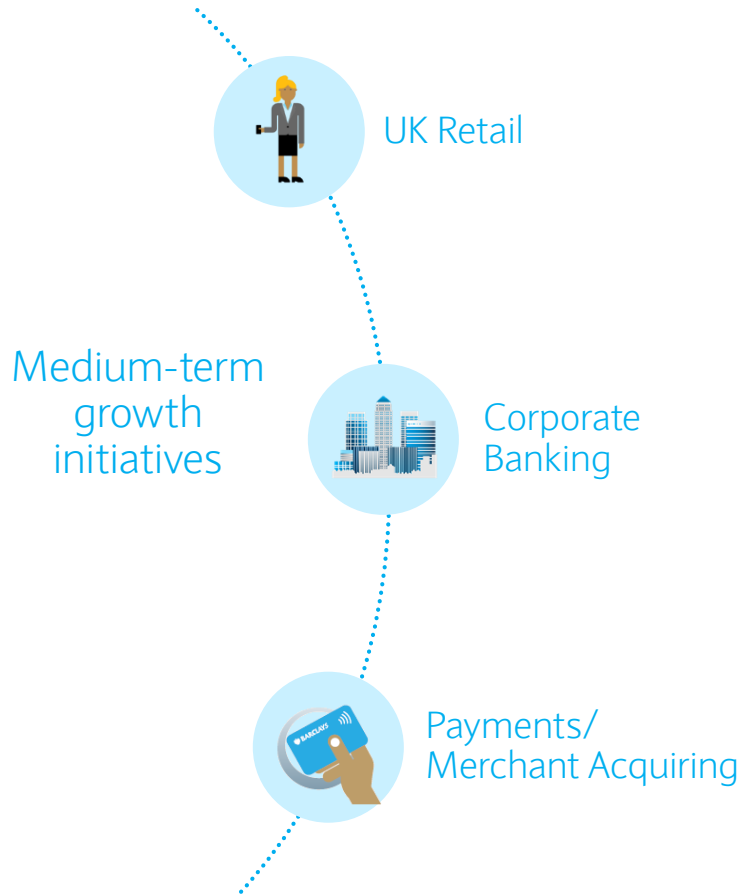
- Diversified and balanced capital allocation to deliver resilient returns for shareholders through the cycle
- Flexible capital allocation means flow of marginal capital post shareholder distributions is being directed towards higher returning opportunities across the Group

<sup>1</sup> Splits exclude Head Office credit risk RWAs accounting for c.3% of Group RWAs | <sup>2</sup> Corporate loan book: includes Corporate lending and wholesale IB credit risk exposures largely from IB lending | <sup>3</sup> Consumer lending: Barclays UK, Cards & Payments and Private Banking | <sup>4</sup> Represents Market risk and Counterparty credit risk |



# Pivoting to sustainable growth over the next 3-5 years

*Investing in medium-term growth initiatives to drive income and returns*



- Extend leading digital banking proposition
  - Strategic partnerships to broaden customer offerings
  - Build platform for connected value
- 
- Digital capabilities to enhance the customer experience
  - Rebalance business mix towards transaction banking
  - Accelerate delivery of European client proposition
- 
- Expand payments offering in Europe and the US
  - Grow corporate payments proposition
  - Digital capabilities to provide seamless service for clients across their business operations

**Positioning the Group to benefit from the evolving nature of banking and platform economics**

# Capacity to invest and increase cash returns to shareholders

*Highly capital generative business with material headwinds to retained earnings addressed*

Strong capital position at target of c.13%

13.2% CET1 ratio

c.140bps capital accretion from profits<sup>1</sup> in FY18

Material capital headwinds addressed

Allows flexibility for well balanced capital allocation

Capital strength

Maintain strong capital position to reflect regulatory and prudential requirements

Returns to shareholders

Progressive ordinary dividend, supplemented by share buybacks<sup>2</sup>

Investment in the Group

Generating operating leverage and improved, sustainable returns

Well positioned to increase cash returns to shareholders

<sup>1</sup> Excluding L&C | <sup>2</sup> In determining any proposed distributions to shareholders, the Board will take into account Barclays' commitments to all its stakeholders, such as those made in respect of pensions, and will also consider the expectation of servicing more senior securities

# Conclusion

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Improving returns on capital



Increasing distributions to shareholders



Strong capital, liquidity and funding positions



Cost efficiency creating operating leverage



Investing in medium term growth initiatives

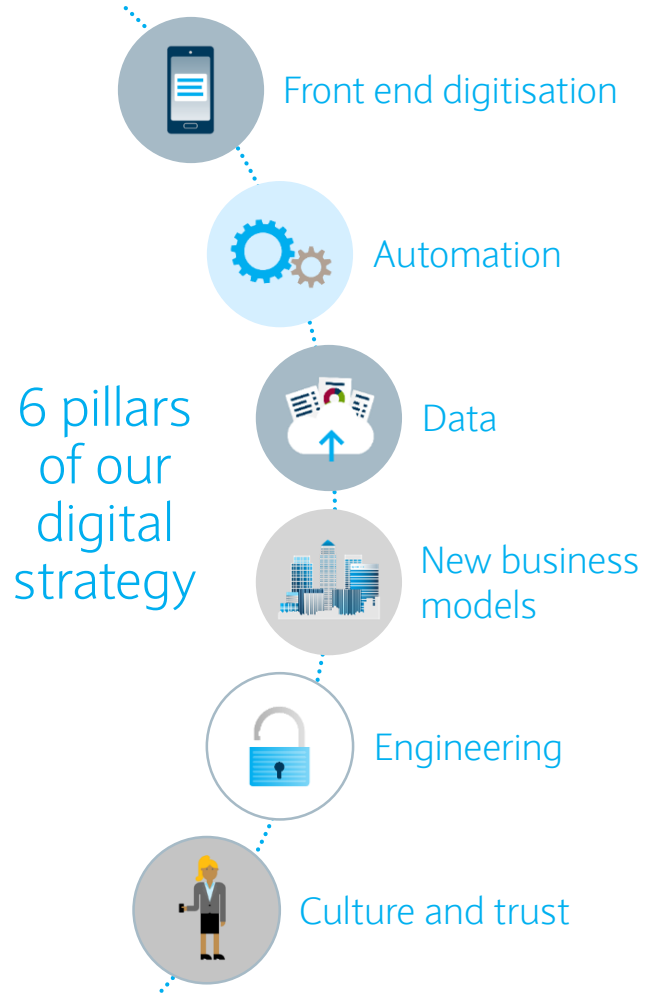




# Appendix

# Think digital, think Barclays UK

Building meaningful relationships with our 24 million customers



## Changing the shape of our business

Delivering sustainable income generation through digital transformation

#1

Used mobile banking app in the UK

Investing in digital talent, cyber resilience and digital technology

## Digital metrics

10.8m	Digitally active customers
7.3m	Active Mobile Banking users <sup>1</sup>
5.0m	Digital only customers <sup>2</sup>
90%	Customer servicing transactions automated
5.7m	Customers took action to keep themselves digitally safe

## FY digital origination

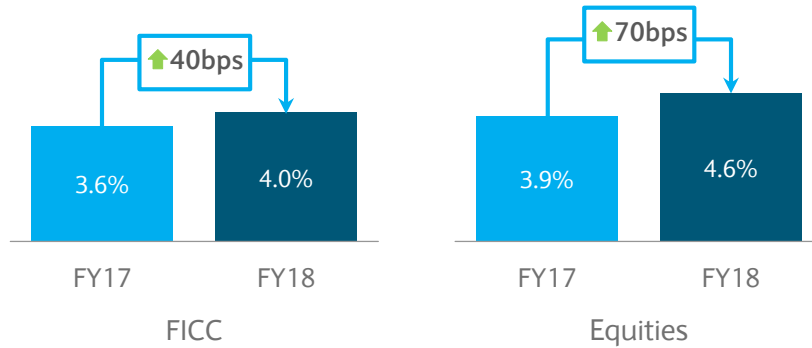
53%	All products digitally fulfilled
30%	Mortgages (£ switching)
72%	Overdrafts (£ lending)
75%	Cards (£ lending)
7%	Digital current account growth (£ deposits vs. 17)

<sup>1</sup> Includes UK card mobile active users | <sup>2</sup> Customers that exclusively use our digital channel in the last 3 months |

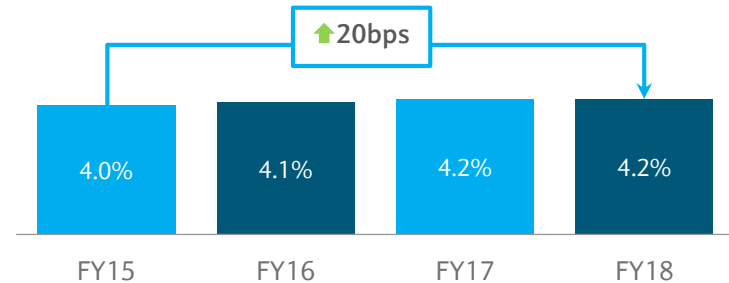
# Barclays International: Improving share in the CIB

Gaining share in Markets and maintaining strong Banking franchise

## Markets<sup>1</sup>



## Banking fees<sup>2</sup>



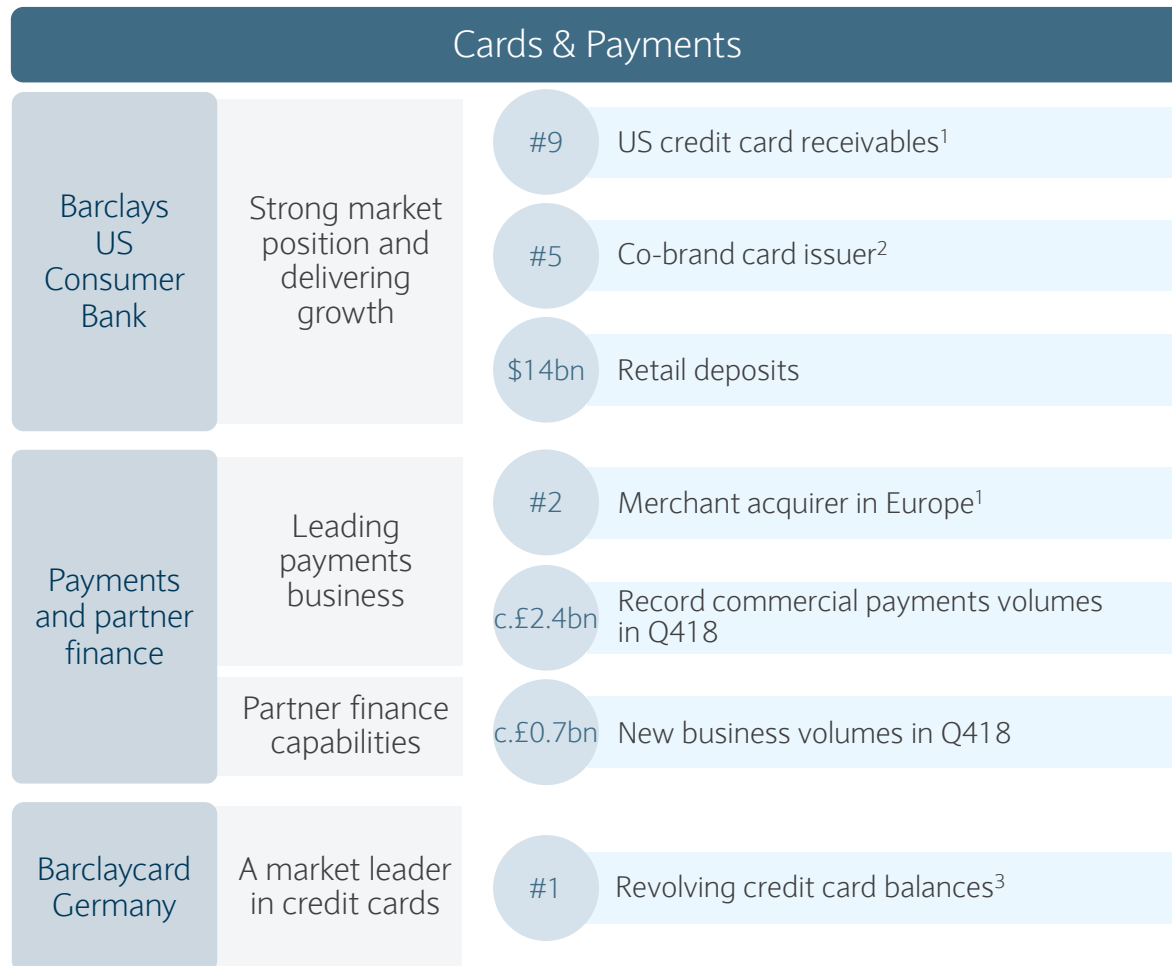
- Global Markets ranking improved one place to #7
- Substantial increase of c.50bps of share in Markets, with gains across FICC and Equities
- Outperformed in FICC despite challenging market backdrop
- Improved Equities ranking, on strong derivatives and equity financing performance

- Continued strong presence in combined US/UK home markets, ranked #5, up one place from FY17
- #1 ranked European bank in the US for the 6<sup>th</sup> consecutive year
- Continued to grow in Europe: UK ranked #2 and EME ranked #5
- Maintained #4 rank in Debt underwriting for the 3<sup>rd</sup> consecutive year

<sup>1</sup> Rankings and share sources: Markets – Coalition, FY18 Preliminary Competitor Analysis. Ranks are based on the following banks: Bank of America Merrill Lynch, Barclays, BNP Paribas, Citigroup, Credit Suisse, Deutsche Bank, Goldman Sachs, HSBC, J.P. Morgan, Morgan Stanley, Société Générale and UBS. Market share represents Barclays share of the total Industry Revenue Pool. Analysis is based on Barclays' internal business structure | <sup>2</sup> Source of Banking fees – Dealogic |

# Barclays International: Consumer, Cards & Payments opportunities

*Portfolio of leading franchises with high returns and growth potential*



<sup>1</sup> Source: Nielson | <sup>2</sup> By receivables, Barclays estimates | <sup>3</sup> Source: Based on Barclays calculations using Bundesbank market data |

# Interest rate sensitivity

Illustrative sensitivity of Group NII to a 100bps parallel upward shift in interest rates<sup>1</sup>

Change in NII (£m)

Commentary/Assumptions

*Illustrative 50% pass-through scenario*

Year 1	Year 2	Year 3
c.500	c.900	c.1,300

- This analysis is based on the modelled performance of the consumer and corporate banking book, and includes the impact of both the product and equity structural hedges
- It assumes an instantaneous parallel shift in interest rate curves
- The NII sensitivity is calculated using a constant balance sheet i.e. maturing business is reinvested at a consistent tenor and margin
- However, it is assumed that a material proportion of balances deemed to be potentially rate sensitive immediately leave the bank following the rate shock
  - The estimated NII change is highly sensitive to this assumption from Year 1
- The sensitivity scenario illustrated assumes a hypothetical 50% pass-through of rate rises to deposit pricing. This scenario does not reflect pricing decisions that would be made in the event of rate rises and is provided for illustrative purposes only
- The majority of the increased benefits in Years 2 and 3 can be attributed to the income from structural hedges becoming incrementally larger over the 3 year period, as the balances are rolled into hedges at higher rates
- The sensitivities illustrated do not represent a forecast of the effect of a change in interest rates on Group NII

<sup>1</sup> This sensitivity is provided for illustrative purposes only and is based on a number of assumptions regarding variables which are subject to change. This sensitivity is not a forecast of interest rate expectations, and Barclays' pricing decisions in the event of an interest rate change may differ from the assumptions underlying this sensitivity. Accordingly, in the event of an interest rate change the actual impact on Group NII may differ from that presented in this analysis |



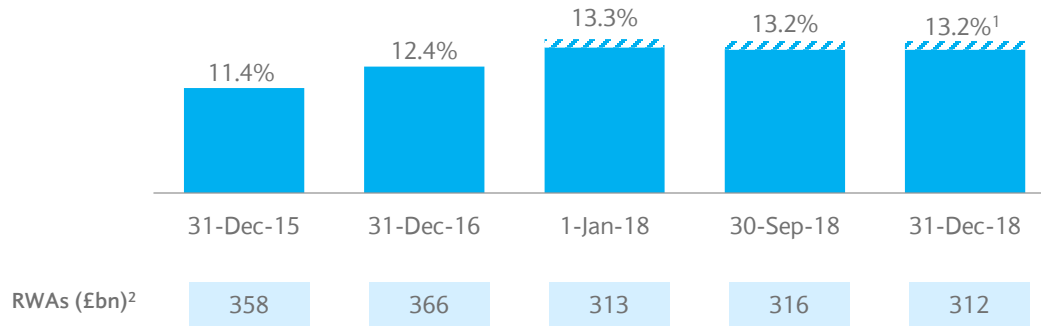


Fixed Income

# Strong Group CET1 and leverage ratios

## Fully loaded and transitional CET1 ratio

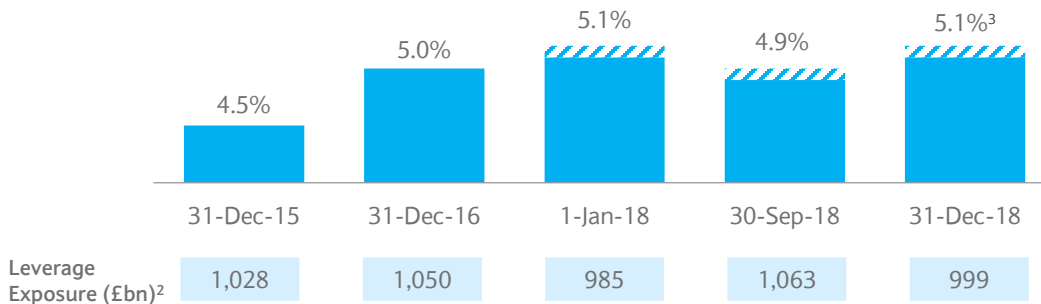
■ Fully loaded CET1 ratio    ▨ IFRS 9 transitional benefit



- Transitional CET1 ratio was flat quarter-on-quarter at 13.2%
- Transitional CET1 ratio decreased by 10bps in the year to 13.2% with:
  - 140bps of organic capital generation from profits
  - 16bps from RWA and other movements
- More than offset by:
  - 71bps of litigation and conduct primarily in Q1 relating to the settlement of RMBS with the US DoJ and additional PPI provision
  - 53bps from dividends paid and foreseen
  - 33bps from redemption of capital instruments
  - 9bps from pension contributions

## Fully loaded and transitional leverage ratio

■ Fully loaded UK leverage ratio    ▨ IFRS 9 transitional benefit



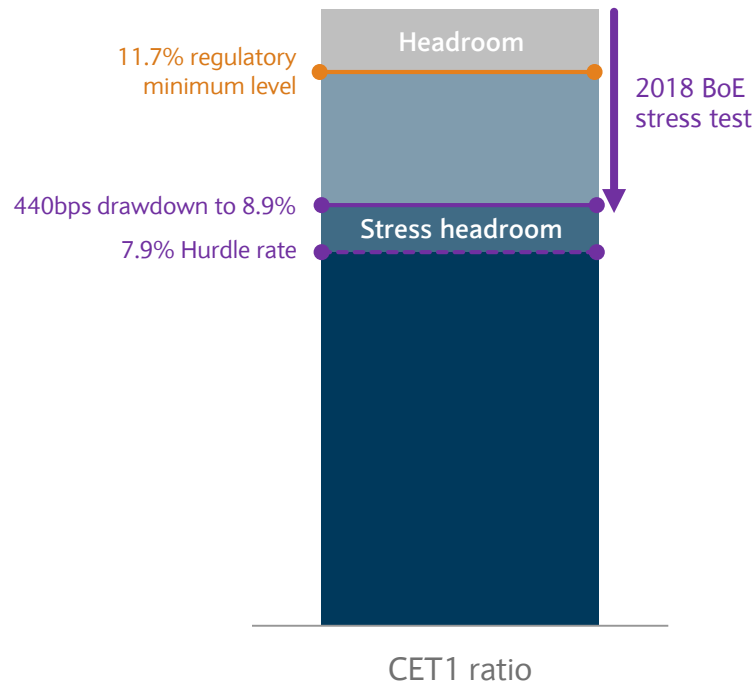
- Transitional UK leverage ratio increased by 20bps in the quarter at 5.1% primarily driven by the reduction in leverage exposure from £1,063bn to £999bn
- Transitional UK leverage ratio was remained unchanged YoY at 5.1%
- Average transitional UK daily leverage ratio was 4.5% as at 31 December 2018
- Remain comfortably above the expected 4% UK leverage minimum requirement applicable from 2019

<sup>1</sup> Represents transitional CET1 ratios. Fully loaded CET1 ratio as at 31 December 2018 was 12.8% | <sup>2</sup> Represents transitional RWA and UK leverage exposure. Fully loaded RWA and leverage exposures are materially the same as on the transitional basis | <sup>3</sup> Represents transitional leverage ratios. Fully loaded leverage ratio as at 31 December 2018 was 4.9%

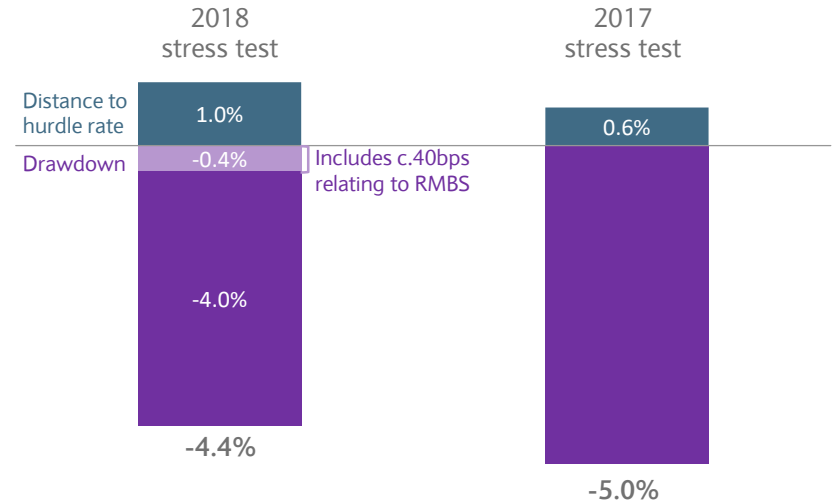
# Strongly capital generative and at target CET1 ratio

Managing the Group CET1 ratio above the regulatory minimum level, to pass stress tests and absorb the PRA buffer

FY18 CET1 ratio: 13.2%  
c.13% target



Favourable drawdown in 2018 BoE Stress Test compared to 2017, reflecting de-risking and reduced CET1 headwinds



2018 stress test results<sup>1</sup>:  
BoE comments:

*“The 2018 stress test shows the UK banking system is resilient to deep simultaneous recessions in the UK and global economies...”*

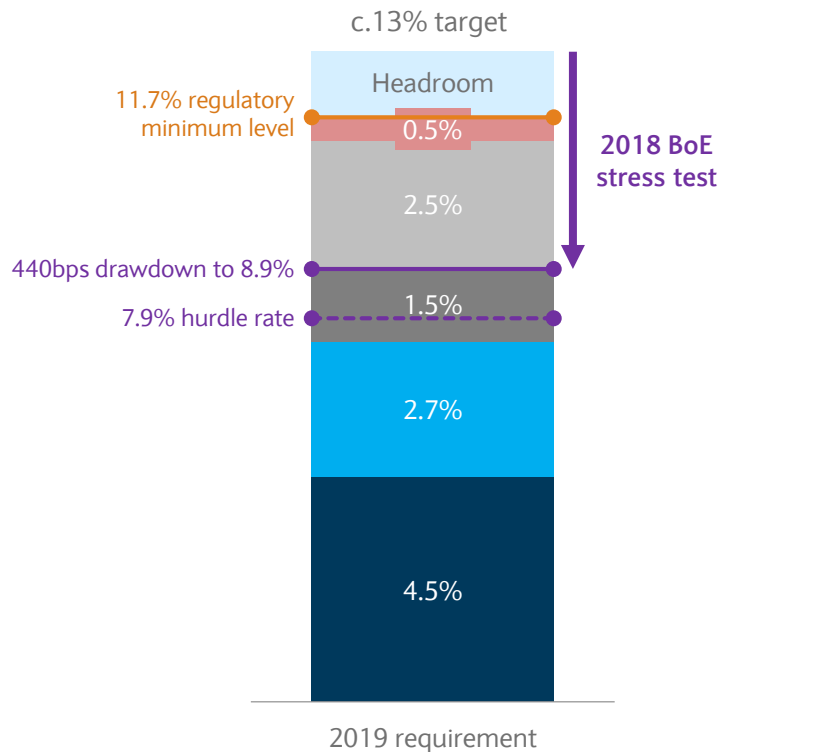
**We believe that c.13% is the appropriate CET1 level for Barclays**

<sup>1</sup> Bank of England Financial Stability Report, Issue No. 44 (November 2018) |

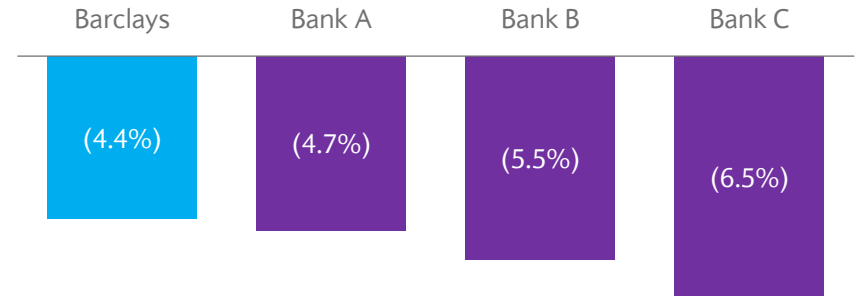
# Prudently managing the Group's capital position

Managing the Group CET1 ratio above the regulatory minimum level, to pass stress tests and absorb the PRA buffer

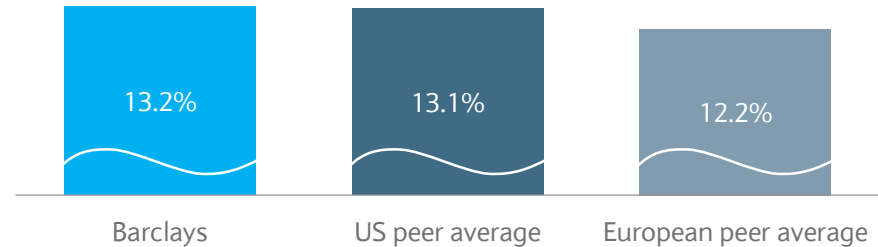
FY18 CET1 ratio: 13.2%



Favourable drawdown in 2018 BoE stress test compared to major UK peers



End-state target of c.13% in line with our global consumer and wholesale banking peers<sup>1</sup>



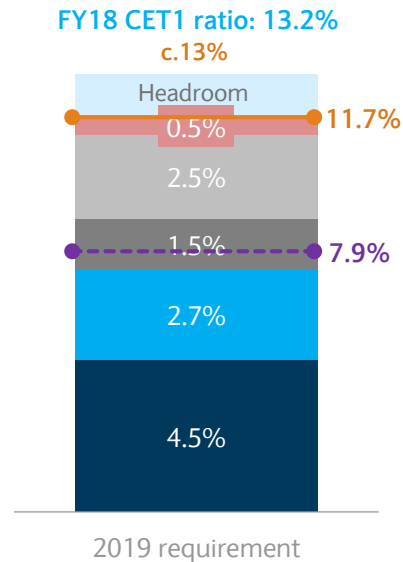
- Pillar 1 requirement
- Pillar 2A CET1 requirement
- G-SII buffer
- Capital Conservation Buffer (CCB)
- Countercyclical Buffer (CCyB)
- CRD IV Mandatory Distribution Restrictions (MDR) hurdle

<sup>1</sup> US peers include JP Morgan, Bank of America Merrill Lynch, Goldman Sachs, Morgan Stanley and Citi; European peers include UBS, Credit Suisse, Deutsche Bank, BNP Paribas, Société Générale and Banco Santander; results as per latest available public disclosures

# Prudently managing the Group's capital position

## Managing the Group CET1 ratio above the distribution restrictions minimum

- Pillar 1 requirement
- Pillar 2A CET1 requirement
- G-SII buffer
- Capital Conservation Buffer (CCB)
- Countercyclical Buffer (CCyB)
- CRD IV Mandatory Distribution Restrictions (MDR) hurdle
- BoE stress test hurdle rate for 2018 tests



### Distribution restrictions

- Maintaining our CET1 ratio comfortably above the mandatory distribution threshold remains a critical management objective
- Barclays' headroom is currently 1.5% above our current MDR hurdle, intended to absorb fluctuations in the CET1 ratio, cover event risk and stress and to enable management actions to be taken in sufficient time to avoid mandatory distribution restrictions
- Distribution restrictions<sup>1</sup> apply if an institution fails to meet the CRD IV Combined Buffer Requirement (CBR), at which point the maximum distributable amount is calculated on a reducing scale
- Barclays' recovery plan actions are calibrated to take effect ahead of breaching the CBR
- In determining any proposed distributions to shareholders, the Board notes it will consider the expectation of servicing more senior securities
- Maintained robust capital buffers based on 31 December 2018 capital position:
  - Buffer to 31 December 2018 MDR hurdle: c.1.5% or c.£4.6bn
  - Buffer to 7% AT1 trigger event: c.5.8% or c.£17.7bn based on the fully loaded CET1 ratio of 12.8%, excluding transitional relief, in line with AT1 terms and conditions

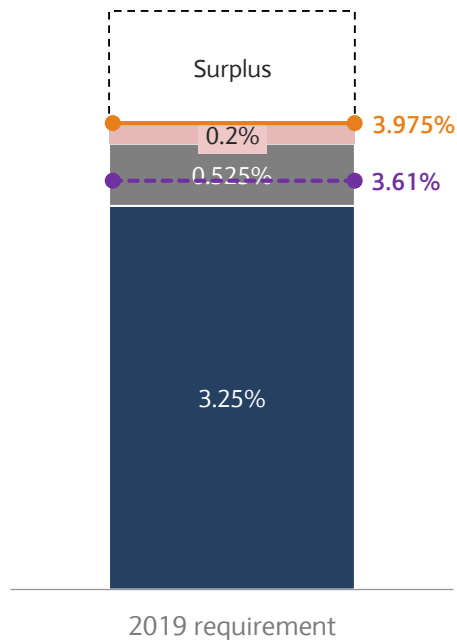
<sup>1</sup>As per CRD Art. 141, and subject to any changes under the proposed CRR2, restrictions on discretionary distributions would apply in case of a breach of the CBR as defined in CRD Art 128(6) |

# Managing evolving future Group minimum leverage requirements

## Illustrative evolution of minimum leverage requirements and buffers under the UK regime

- BoE minimum leverage requirement
- G-SII leverage buffer
- Countercyclical leverage buffer (CCLB)
- Regulatory minimum leverage requirement
- BoE stress test hurdle rate for 2018 tests

FY18 UK Leverage ratio: 5.1%



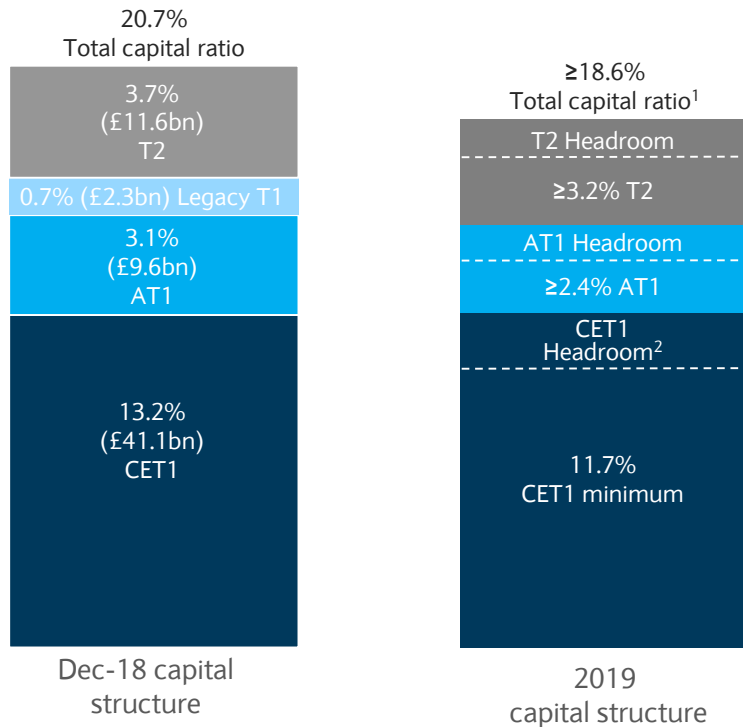
### Leverage requirements

- Leverage continues to be a backstop requirement in determining the capital Barclays holds. Our business mix means RWAs remain our binding constraint
- The Group currently has one leverage requirement, as measured under the UK's PRA leverage regime. The requirement has to be met on a daily basis
- As at December 2018, UK leverage ratio was c.110bps above the 2019 requirement
- Continue to monitor developments on future regulatory requirements

# Transition to CRD IV capital structure well established

*Expect to hold prudent headroom above AT1 and Tier 2 minimums*

## Illustrative evolution of CRD IV capital structure



## Well managed and balanced total capital structure

- BBPLC issued capital instruments are expected to qualify as MREL, until 1 January 2022<sup>3</sup>, and may continue to qualify as Tier 2 regulatory capital thereafter
- Aim is to manage our capital structure in an efficient manner:
  - Expect to continue to hold around the current level of surplus to 2.4% of AT1 through regular issuance over time
  - Expect to continue to maintain a headroom to 3.2% of Tier 2

## Pillar 2A Requirement

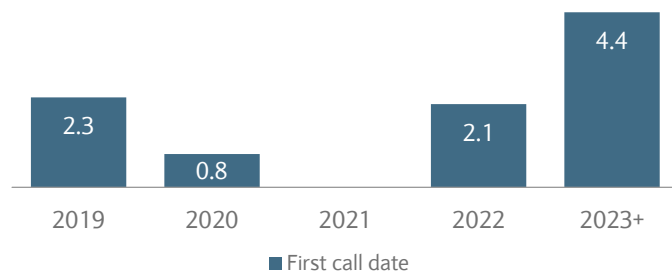
- Barclays' Pillar 2A requirement is set as part of a "Total Capital Requirement" (P1 + P2A) reviewed and prescribed at least annually by the PRA
- Barclays Group P2A requirement for 2019 is 4.7% and is split:
  - CET1 of 2.7% (assuming 56.25% of total P2A requirement)
  - AT1 of 0.9% (assuming 18.75% of total P2A requirement)
  - Tier 2 of 1.2% (assuming 25% of total P2A requirement)

<sup>1</sup> Includes combined buffer requirement and CET1 headroom | <sup>2</sup> CET1 ratio is currently 150bps above the regulatory minimum level, at our target of c.13%. | <sup>3</sup> In line with their regulatory capital values until 1 January 2022; based on Barclays' understanding of the current BoE position |

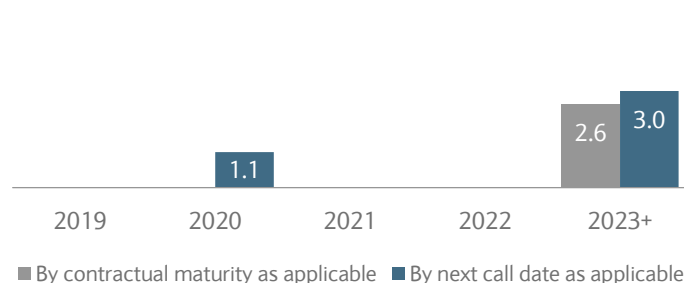
# Managing the call and maturity profiles of BPLC and BBPLC capital instruments

## BPLC capital call and maturity profile (£bn)

BPLC AT1 capital as at 31 December 2018<sup>1</sup>



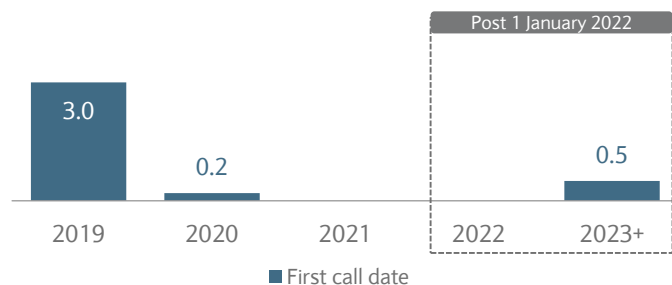
BPLC T2 capital as at 31 December 2018<sup>1</sup>



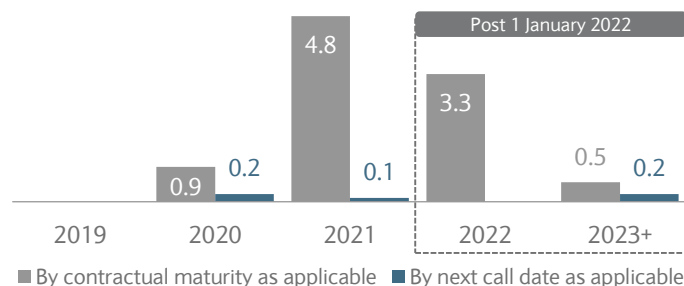
- Whilst unable to comment on future calls for specific instruments, the call and maturity profile of capital instruments is a consideration in our issuance plan
- First AT1 call effected on 15 December 2018

## BBPLC capital call and maturity profile (£bn)

BPLC T1 capital as at 31 December 2018<sup>1</sup>



BBPLC T2 capital as at 31 December 2018<sup>1</sup>



- Strong track record of managing outstanding legacy instruments
- Legacy capital instruments maturing or callable post 2022 are modest and short-dated, with nearly 95% of the tail maturing in 2022

## Short and small tail of legacy capital by 1 January 2022

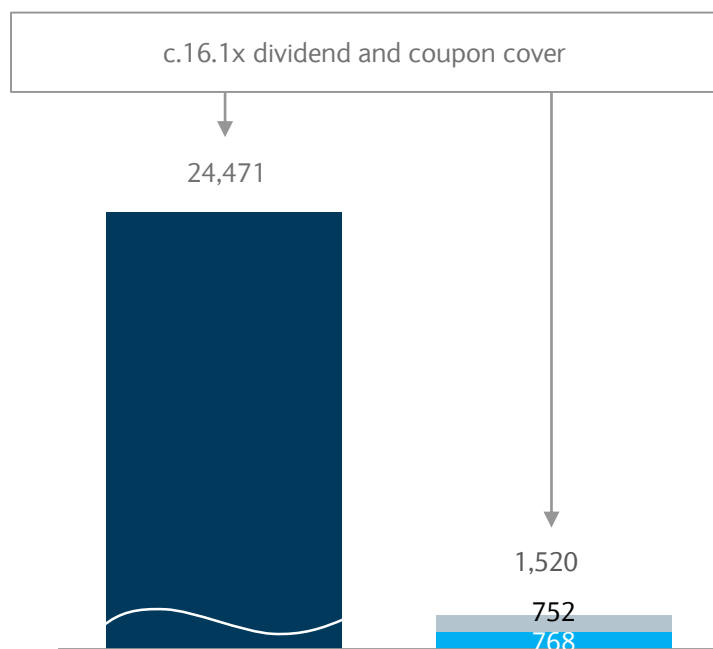
<sup>1</sup> Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments |



# ADI position supports strong distribution capacity

## Distribution capacity as at 31-Dec-18 (£m)

■ ADI   ■ Barclays PLC dividend payments   ■ Barclays PLC AT1 coupons



Barclays PLC 2018 distributable items

## Distributable items

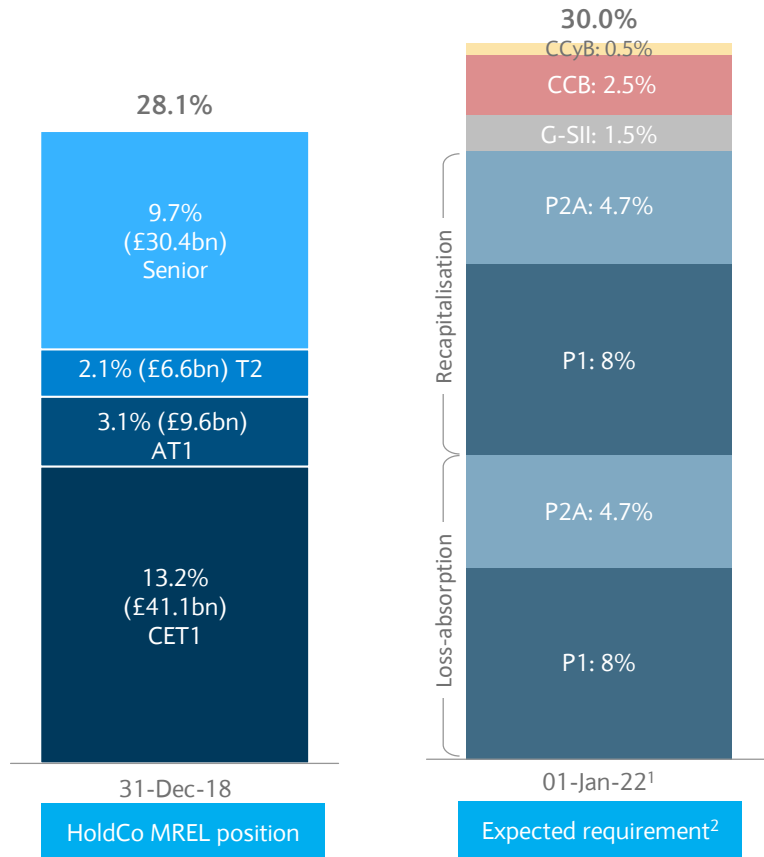
- Barclays PLC has significant Available Distributable Items (ADIs)<sup>1</sup> to cover dividends on ordinary shares and AT1 distributions
- Barclays has never missed an external discretionary interest payment on its capital instruments, including during the financial crisis
- Continue to manage ADIs as part of our capital planning
- On 11 September 2018, the High Court of Justice in England and Wales confirmed the cancellation of the share premium account of Barclays PLC, with the balance of £17,873m credited to retained earnings

<sup>1</sup> Coupon payments on AT1s have to be paid from an institutions' ADIs (CRR Art 52(1)(l)). Should the level of ADIs be insufficient, coupons cannot be paid. The CRR does not provide for a particular method for the calculation of ADIs. In the absence of further regulatory guidance, Barclays PLC's distributable items are calculated consistently with the requirements of the UK Companies Act, as applicable to ordinary shares, and IFRS. The ADI quoted is subject to the filing of the Group's annual accounts with the Registrar of Companies

# Successfully transitioning to HoldCo funding model

Currently expect c.£8bn of MREL issuance in 2019

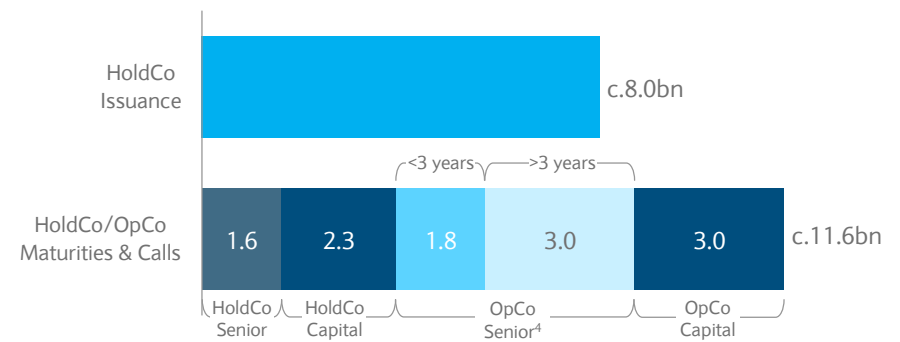
## HoldCo MREL position and expected requirement



## Well advanced on HoldCo issuance plan

- Completed 2018 HoldCo issuance plan and partially pre-funded 2019 plan in Q418
- Issued £12.2bn equivalent of MREL towards the 2018 HoldCo issuance plan, in senior and AT1 form
- Currently expecting c.£8bn<sup>3</sup> of MREL issuance for 2019
- Issuance plan out to 2022 calibrated to meet MREL requirements and allow for an MREL headroom
- Transitional MREL ratio as at December 2018: 30.5%

## 2019 MREL issuance plans and upcoming maturities and calls

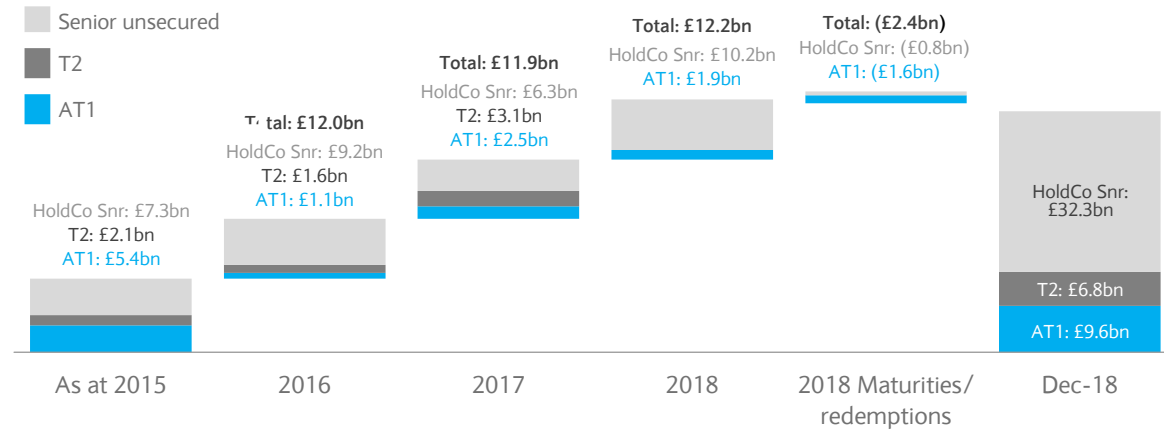


<sup>1</sup> 2022 requirements subject to BoE review by end-2020 | <sup>2</sup> MREL expectation is based on current capital requirements, including the current published Pillar 2A, and is therefore subject to review | <sup>3</sup> Issuance plan subject to, amongst other considerations, market conditions and regulatory requirements which are subject to change and may differ from current expectations | <sup>4</sup> Maturities of BBPLC public and private senior unsecured term debt issues in excess of £100m equivalent. Excludes structured notes |

# Continued progress in HoldCo issuance whilst diversifying the markets we access

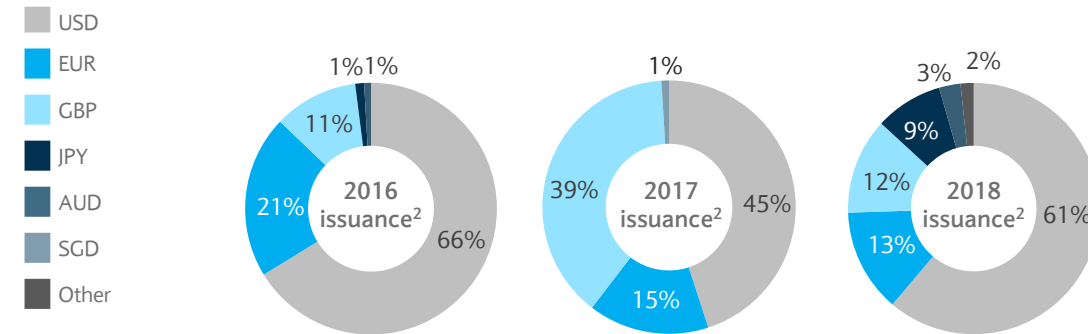
14% of issuance in 2018 was in non-G3 currencies

## HoldCo issuance and maturities/redemptions by year<sup>1</sup>

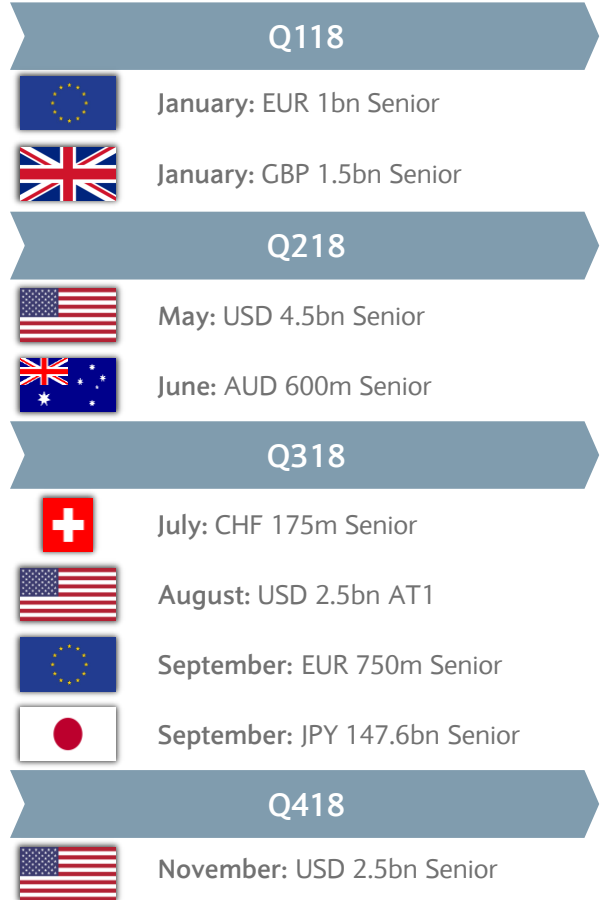


## Diversified currency of HoldCo issued instruments

Currency split of HoldCo issuance by period



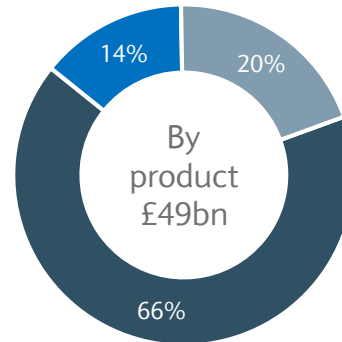
## 2018 HoldCo issuance by currency



<sup>1</sup> Annual issuance balances based on FX rate on 31 December 2018 for debt accounted instruments and historical transaction rates for equity accounted instruments | <sup>2</sup> FX rates as at respective period ends

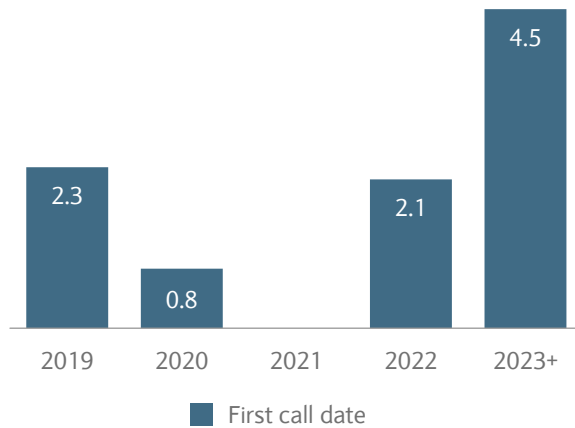
# Balanced HoldCo funding profile by debt class and tenor

## Barclays PLC

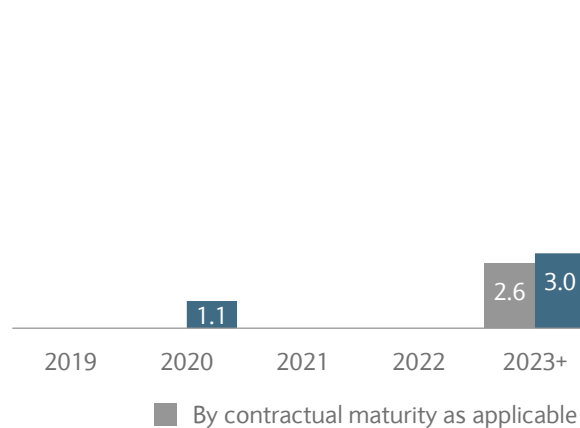


■ AT1 ■ Tier 2 ■ Senior

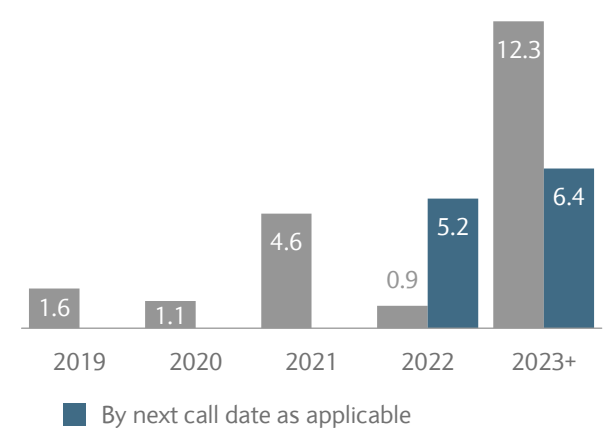
BPLC AT1 capital as at 31 December 2018<sup>1</sup>



BPLC T2 capital as at 31 December 2018<sup>1</sup>



BPLC Senior unsecured debt as at 31 December 2018<sup>1</sup>

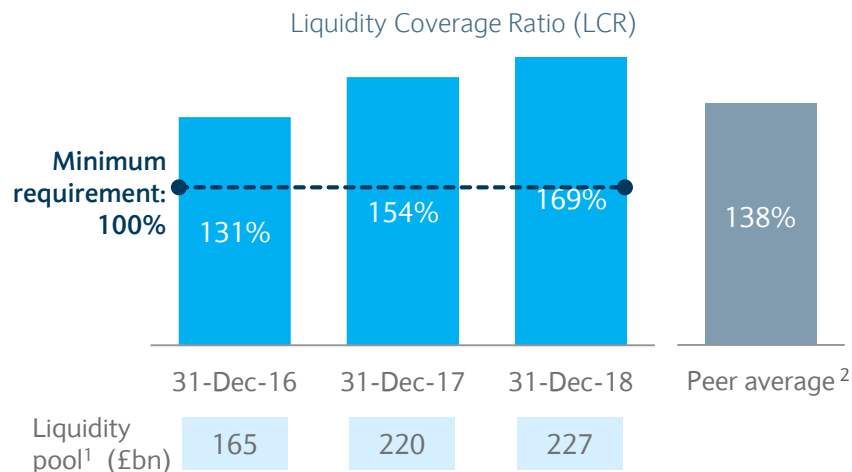


<sup>1</sup> Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments |

# High quality liquidity position

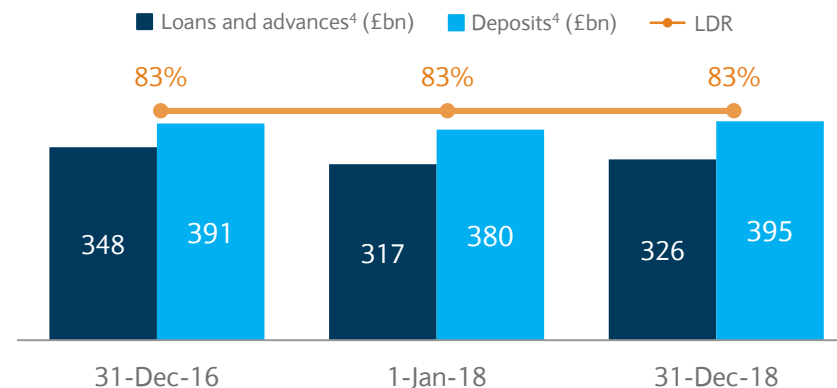
Conservatively positioned liquidity pool, stable LDR and reduced reliance on short-term wholesale funding

Highly liquid, comfortably exceeding minimum requirement



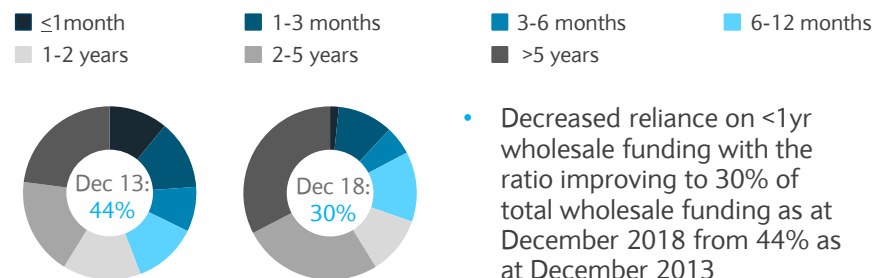
- Liquidity pool was £227bn at the year end, representing c.20% of the Group's total balance sheet
- LCR increased to 169%, equivalent to a surplus of £90bn to the 100% requirement, following net deposit growth across businesses and a reduction in net business stresses
- Quality of the liquidity pool remains high, with the majority held in cash and deposits with central banks, and highly rated government bonds
- Liquidity pool continues to be conservatively positioned to meet the changing geopolitical and market environment, using cost efficient sources of funding
- NSFR continues to exceed expected future minimum requirements

Conservative loan: deposit ratio<sup>3</sup>



- Loan: deposit ratio of 83% as at 31 December 2018, with a proportional increase in loans and advances and deposits from 1 January 2018

Decrease in reliance on <1yr wholesale funding



- Decreased reliance on <1yr wholesale funding with the ratio improving to 30% of total wholesale funding as at December 2018 from 44% as at December 2013

<sup>1</sup> Liquidity pool as per the Barclays Group's Liquidity Risk Appetite (LRA) | <sup>2</sup> Peers included: HSBC, Lloyds, RBS, Banco Santander, Deutsche Bank, BNP Paribas, Société Générale, Credit Suisse, UBS, JP Morgan, Morgan Stanley, Goldman Sachs, Citigroup and Bank of America; LCR as per latest available disclosures | <sup>3</sup> Loan: deposit ratio is calculated as loans and advances at amortised cost divided by deposits at amortised cost. Additionally, 1-Jan-18, and 31-Dec-18 reflect the impact of IFRS 9 | <sup>4</sup> At amortised cost

# Illustrative UK approach to resolution<sup>1</sup>

## OpCo waterfall

STEP 1

- Total OpCo losses which exceed its equity capacity are allocated to OpCo investors in accordance with the OpCo creditor hierarchy
- Each class of instrument should rank pari passu irrespective of holder, therefore PD/LGD of external and internal instruments of the same class are expected to be the same<sup>2</sup>

## Intercompany investments

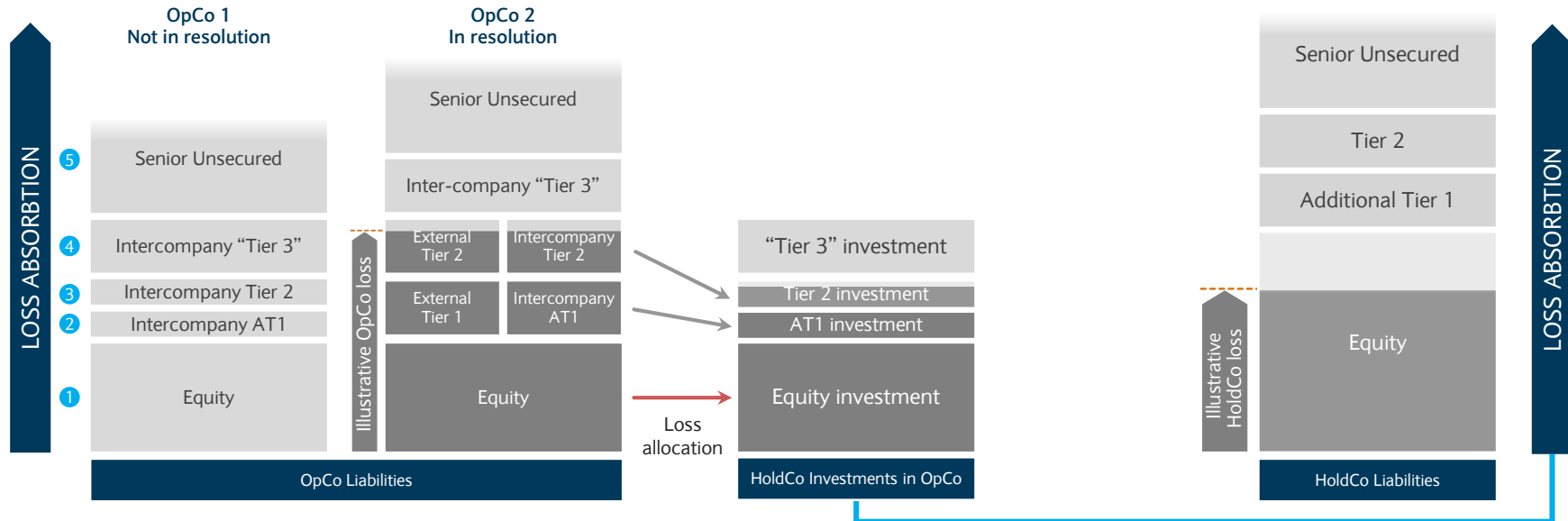
STEP 2

- Losses are transmitted to HoldCo through write-down of its intercompany investments in line with the OpCo's creditor hierarchy
- The HoldCo's investments are impaired and/or written down to reflect the losses on each of the intercompany investments

## HoldCo waterfall

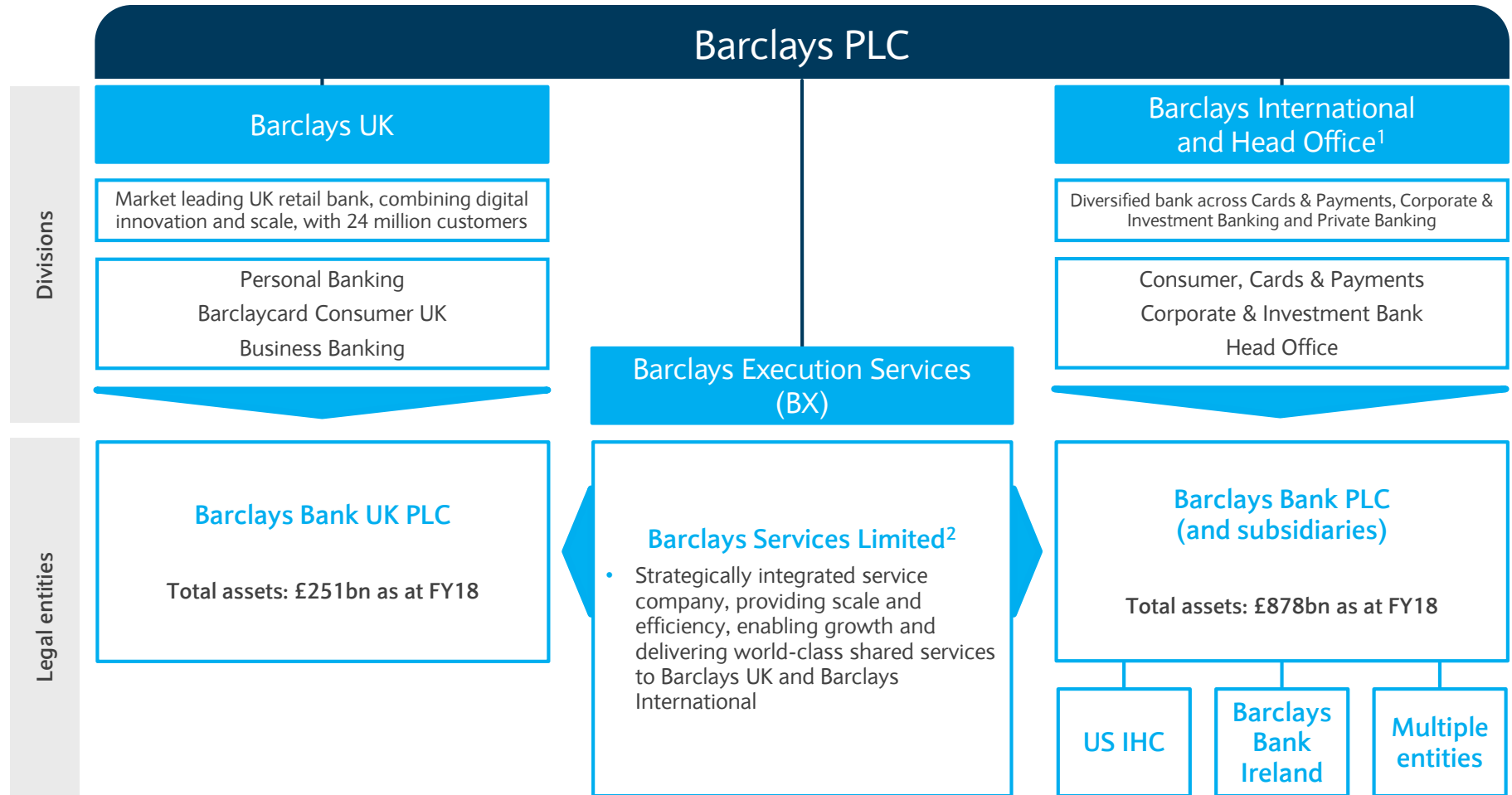
STEP 3

- The loss on HoldCo's investment from step 2 is allocated to the HoldCo's investors in accordance with the HoldCo creditor hierarchy
- The HoldCo creditor hierarchy remains intact and demonstrates that the LGD for an OpCo instrument class could be different to that of the same class at the HoldCo where the diversification of a banking group is retained



<sup>1</sup> The illustration on this slide is subject to and should be read in conjunction with applicable regulation and supporting guidance from time to time published by the regulatory authorities (see the Important Notice for further details). The implementation of an actual resolution exercise may operate differently and/or have differing consequences to those described in the above illustration. This example based on Barclays expectations of the creditor hierarchy in a possible resolution scenario to demonstrate so-called "single-point-of-entry" in the UK in a situation where a HoldCo has more than one subsidiary, based on the assumptions that follow. This illustration assumes that losses occur at the OpCo, rather than the HoldCo, and that no additional incremental losses arise at the HoldCo whether due to losses occurring or stability actions taken elsewhere in the Group or arising directly at the HoldCo for additional Group recapitalisation. Each layer absorbs losses to the extent of its capacity, following which any recapitalisation of the entity requires write-down/conversion of more senior layers in accordance with the creditor hierarchy. In a situation where all losses can be absorbed within equity, existing shareholders would be diluted but not wiped out, and more senior layers of the hierarchy would be written down to recapitalise the failing firm. <sup>2</sup> The illustration on this slide assumes that the point of non-viability trigger for internal and external OpCo instruments of the same ranking is equivalent, whether via statutory powers or by regulatory direction, such that the "pari passu" principle is respected in resolution.

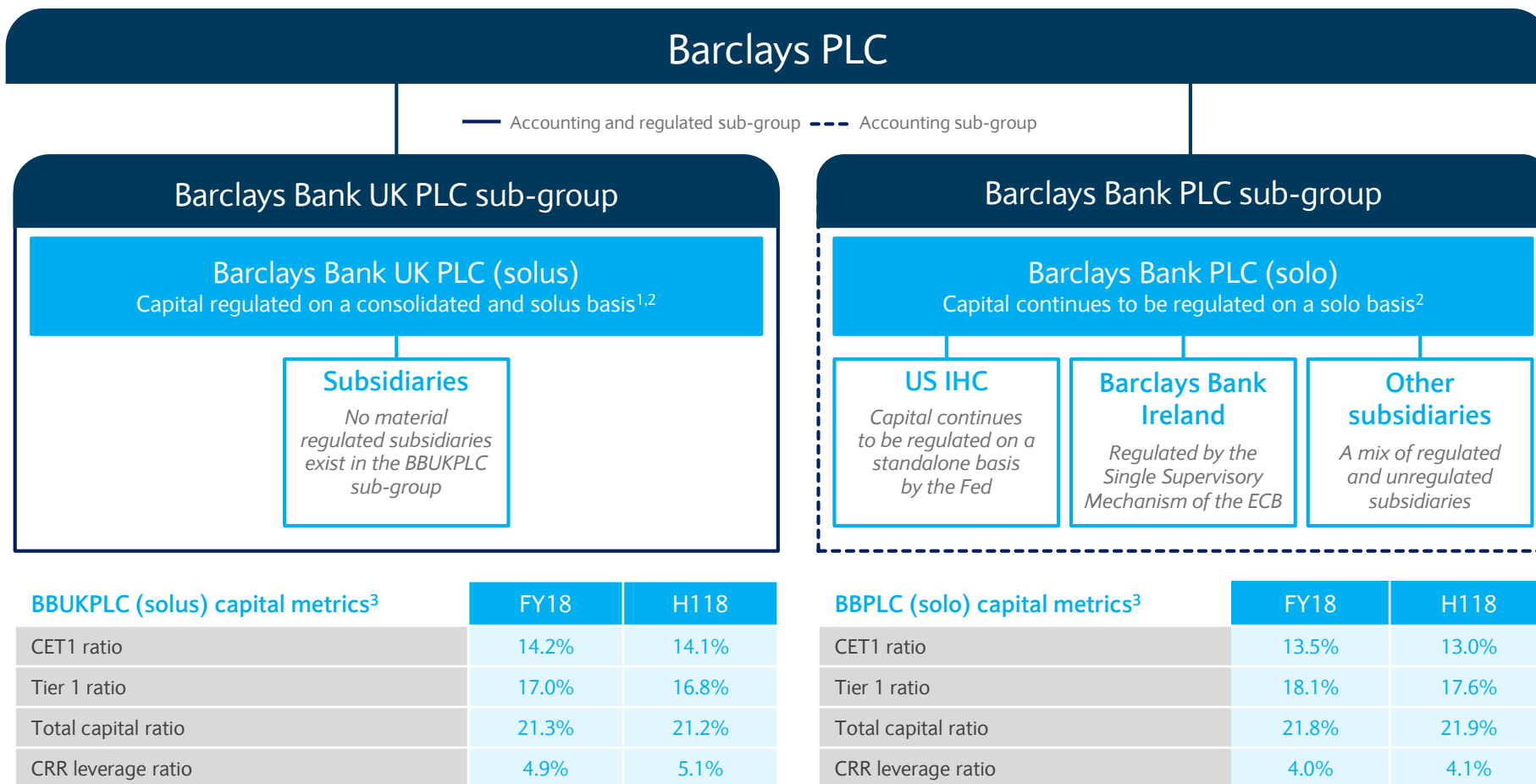
# Legal entity restructuring of the Group completed post ring-fencing in April 2018



<sup>1</sup> The Head Office division materially remains in Barclays Bank PLC and incorporates re-integrated Non-Core assets and businesses. The residual holding in BAGL (full regulatory deconsolidation effective 30 June 2018) is now held in Barclays Africa Group Holdings Ltd. (BAGHL) as a direct subsidiary of BPLC | <sup>2</sup> Rated "A" (stable outlook) by S&P, in line with the Group Credit Profile |

# Strong legal entity capital positions

Group expects to accommodate all legal entity capital requirements within Group CET1 ratio target of c.13%

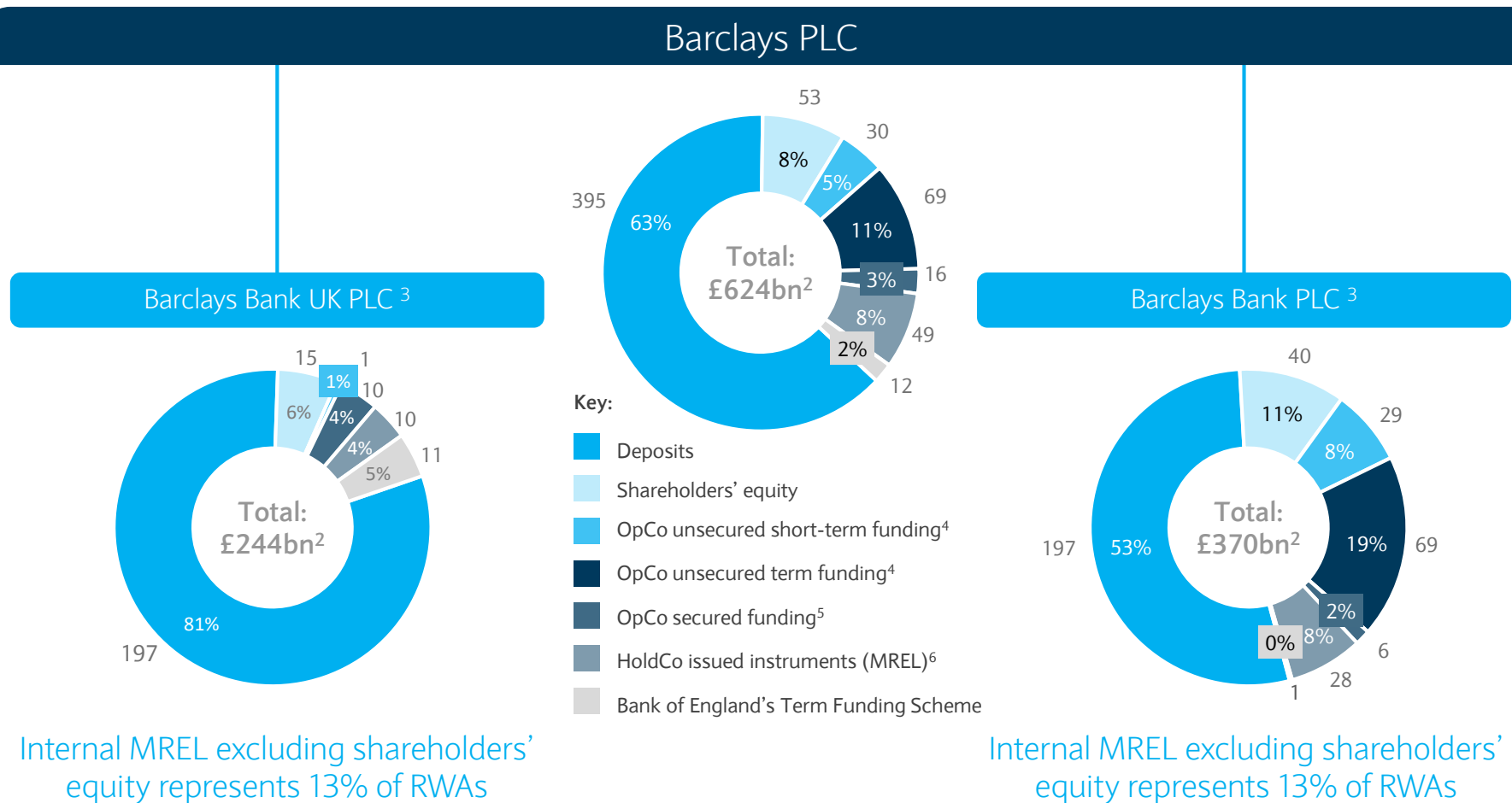


<sup>1</sup> Regulation on a consolidated basis became effective on 1-Jan-19 | <sup>2</sup> Barclays Bank UK PLC (solus) and Barclays Bank PLC (solo) contain additional relatively small entities that are brought into scope for regulatory solo requirements | <sup>3</sup> Metrics calculated based on CRR and IFRS9 transitional arrangements |



# Diversified Funding Sources across all legal entities<sup>1</sup>

Majority of funding within legal entities through deposits



<sup>1</sup> The funding sources presented include external deposits at amortised cost, wholesale funding including public benchmark and privately placed senior unsecured notes, certificates of deposits, commercial paper, covered bonds, asset backed securities (ABS), and subordinated debt, participation in Bank of England's Term Funding Scheme, Additional Tier 1 capital instruments and shareholders' equity | <sup>2</sup> Excludes derivative financial instruments, repurchase agreements and other similar secured borrowing, trading portfolio liabilities, cash collateral and settlement balances and other liabilities | <sup>3</sup> Barclays Bank PLC and Barclays Bank UK PLC funding profile includes subsidiaries | <sup>4</sup> OpCo unsecured short-term funding consists of unsecured debt with less than three years to maturity | <sup>5</sup> OpCo secured funding includes covered bonds and asset backed securities | <sup>6</sup> HoldCo MREL downstreamed to BBUKPLC, BBPLC, and other subsidiaries, including Barclays Services Limited and Barclays Principal Investments Limited |

# Deposit and wholesale funding sources of Barclays Bank UK PLC and Barclays Bank PLC

Barclays PLC							
		Barclays Bank UK PLC			Barclays Bank PLC (and subsidiaries)		
External funding sources <sup>1</sup> (£bn) as at 31-Dec-18	Deposit funding	Personal Banking	154	197	Corporate and Investment Bank	136	197
		Business Banking	43		Consumer, Cards & Payments	61	
	Operational funding (externally issued)	Certificates of deposits and commercial paper	1	1	Certificates of deposit, commercial paper and asset-backed commercial paper	29	58
		Senior unsecured debt ≤3 year	-		Senior unsecured debt ≤3 year	29	
	Term funding	Secured funding (e.g. covered bonds and asset-backed securities)	10	10	Secured funding (e.g. asset-backed securities)	6	46
		Residual outstanding BBPLC externally issued debt capital and term senior unsecured debt (including structured notes)			40		
Other	Bank of England's Term Funding Scheme	11	11	Bank of England's Term Funding Scheme	1	1	
Internal MREL (£bn) as at 31-Dec-18	Internal funding of equity, debt capital and term senior unsecured debt downstreamed from Barclays PLC (allocation to entities broadly determined by RWA size)	10	10	Internal funding of equity, debt capital and term senior unsecured debt downstreamed from Barclays PLC (allocation to entities broadly determined by RWA size)	28	28	
FY18 legal entity public funding highlights	£1.25bn 5-year covered bond <sup>2</sup>			\$3bn 3-year senior unsecured across two tranches			
	\$650m 2-year issuance from Gracechurch cards securitisation programme			\$650m 3-year issuance from Dryrock cards securitisation programme			

<sup>1</sup> Excludes participation in other central bank facilities | <sup>2</sup> Covered bond issued pre ring-fencing and was transferred to Barclays Bank UK PLC via the Barclays ring-fenced transfer scheme on 1 April 2018 |










# Wholesale funding composition as at 31 December 2018<sup>1</sup>

As at 31 December 2018 (£bn)	<1 month	1-3 months	3-6 months	6-12 months	Total <1 year	1-2 years	2-3 years	3-4 years	4-5 years	>5 years	Total
<b>Barclays PLC (the Parent company)</b>											
Senior unsecured (Public benchmark)	-	-	-	1.6	1.6	1.1	4.4	1.3	6.7	16.3	31.4
Senior unsecured (Privately placed)	-	-	-	-	-	-	0.2	-	0.2	0.5	0.9
Subordinated liabilities	-	-	-	-	-	-	-	-	-	6.8	6.8
<b>Barclays Bank PLC (including subsidiaries)</b>											
Certificates of deposit and commercial paper	0.1	7.8	3.5	8.0	19.4	1.2	0.8	0.5	0.1	-	22.0
Asset backed commercial paper	2.0	3.7	1.1	-	6.8	-	-	-	-	-	6.8
Senior unsecured (Public benchmark)	-	0.3	1.1	1.1	2.5	3.0	0.4	-	-	1.2	7.1
Senior unsecured (Privately placed) <sup>2</sup>	0.1	3.0	2.3	5.6	11.0	7.7	4.6	2.6	4.0	16.5	46.4
Asset backed securities	-	-	-	1.0	1.0	1.2	0.2	0.2	0.6	2.6	5.8
Subordinated liabilities	0.2	0.1	-	0.1	0.4	0.9	5.2	3.4	-	4.1	14.0
Other	0.1	-	-	-	0.1	0.1	-	-	0.3	1.1	1.6
<b>Barclays Bank UK PLC (including subsidiaries)</b>											
Certificates of deposit and commercial paper	-	1.0	0.2	0.1	1.3	-	-	-	-	-	1.3
Covered bonds	-	-	-	1.8	1.8	1.0	1.0	2.4	1.3	1.1	8.6
Asset backed securities	-	-	-	0.8	0.8	0.5	-	-	-	-	1.3
<b>Total</b>	<b>2.5</b>	<b>15.9</b>	<b>8.2</b>	<b>20.1</b>	<b>46.7</b>	<b>16.7</b>	<b>16.8</b>	<b>10.4</b>	<b>13.2</b>	<b>50.2</b>	<b>154.0</b>
<b>Total as at 31 December 2017</b>	<b>7.2</b>	<b>14.9</b>	<b>12.5</b>	<b>10.3</b>	<b>44.9</b>	<b>18.7</b>	<b>12.0</b>	<b>13.6</b>	<b>10.8</b>	<b>43.7</b>	<b>143.7</b>

<sup>1</sup>The composition of wholesale funds comprises of debt securities in issue and subordinated liabilities. It does not include participation in the central bank monetary initiatives (including the Bank of England's Term Funding Scheme) which are reported within repurchase agreements and other similar secured borrowing. Term funding comprises of public benchmark and privately placed senior unsecured notes, covered bonds, asset backed securities (ABS) and subordinated debt where the original maturity of the instrument is more than 1 year | <sup>2</sup> Includes structured notes of £35.7bn, of which £6.2bn matures within 1 year from 31 December 2018 |

# Ratings remain a key priority

Focus on strategy execution and achieving performance targets to improve ratings

Current Senior Long and Short Term ratings	Standard & Poor's	Fitch	Moody's	
Barclays PLC	 <p><b>BBB</b> Stable <b>A-2</b></p>	 <p><b>A</b> Stable <b>F1</b></p>	 <p><b>Baa3</b> Stable <b>P-3</b></p>	<p><b>All ratings on stable outlooks</b></p> <p>We solicit ratings from S&amp;P, Fitch and Moody's for the HoldCo and both its OpCos that sit immediately beneath it.</p> <ul style="list-style-type: none"> <li>• <b>S&amp;P</b> rate BBUKPLC and BBPLC in line with the Group's credit profile of A/A-1, as these subsidiaries are designated "core" status relative to the Group. Barclays PLC continues to be rated BBB/A-2</li> <li>• <b>Fitch</b> rate BBUKPLC and BBPLC on a standalone basis and assign A+/F1 ratings to both. The OpCo entities were upgraded one notch in December when internal MREL was downstreamed on a subordinated basis. Barclays PLC continues to be rated A/F1</li> <li>• <b>Moody's</b> rate BBUKPLC and BBPLC on a standalone basis and assign ratings of A1/P-1 and A2/P-1 respectively. Barclays PLC is rated Baa3/P-3</li> </ul>
Barclays Bank PLC (BBPLC)	 <p><b>A</b> Stable <b>A-1</b></p> <p>Resolution counterparty rating A+/A-1</p>	 <p><b>A+</b> Stable <b>F1</b></p> <p>Derivative counterparty rating A+/Stable (dcr)</p>	 <p><b>A2</b> Stable <b>P-1</b></p> <p>Counterparty risk assessment A2/P-1 (cr)</p>	
Barclays Bank UK PLC (BBUKPLC)	 <p><b>A</b> Stable <b>A-1</b></p>	 <p><b>A+</b> Stable <b>F1</b></p> <p>Derivative counterparty rating A+/Stable (dcr)</p>	 <p><b>A1<sup>1</sup></b> Stable <b>P-1</b></p> <p>Counterparty risk assessment Aa2/P-1 (cr)</p>	

## Brexit implications broadly reflected in current ratings

- S&P and Moody's have a base case of a withdrawal agreement being reached between the UK and EU. Fitch have no base case
- The economic risks the rating agencies foresee associated with an "orderly" Brexit are reflected in the current ratings
- Even under a "no deal" scenario Fitch and Moody's expect the impact on UK banks like Barclays to be small. S&P state there could be an impact, although our geographic diversification may offset such a move in their rating model

<sup>1</sup> Deposit rating |

# Barclays rating composition for senior debt

	Standard & Poor's			Fitch			Moody's					
	BPLC	BBPLC	BBUKPLC	BPLC	BBPLC	BBUKPLC	BPLC	BBPLC	BBUKPLC			
Stand-alone rating	Stand-Alone Credit Profile	bbb+		Viability Rating <sup>1</sup>	a	a	a	Baseline Credit Assessment	baa3	baa3	a3	
	Anchor	bbb+		Operating environment	aa to a+			Macro profile	Strong+	Strong+	Strong+	
	Business position	0		Company profile	a to bbb+			Financial profile	baa2	baa2	a3	
	Capital and earnings	+1		Management & Strategy	a+ to a-			Qualitative	-1	-1	0	
	Risk position	-1		Risk appetite	a+ to a-			– Opacity and complexity	-1	-1	0	
	Funding and liquidity	0		Financial profile	a+ to bbb			– Diversification	0	0	0	
Notching	Additional Loss Absorbing Capacity (ALAC)		+2	+2	Qualifying Junior Debt		+1	+1	Loss Given Failure (LGF)		+3	+1
	Group status		Core	Core								
	Structural subordination	-1			Government Support				Government Support		+1	+1
	Government support											
	<b>Total notching</b>	<b>-1</b>	<b>+2</b>	<b>+2</b>	<b>Total notching</b>	<b>0</b>	<b>+1</b>	<b>+1</b>	<b>Total notching</b>	<b>0</b>	<b>+4</b>	<b>+2</b>
Liability ratings	Rating	BBB	A	A	Rating	A	A+	A+	Rating	Baa3	A2	A1 <sup>2</sup>
	Outlook	STABLE			Outlook	STABLE	STABLE	STABLE	Outlook	STABLE	STABLE	STABLE

<sup>1</sup> The component parts relate to Barclays PLC consolidated | <sup>2</sup> Deposit rating |

# Barclays rating composition for subordinated debt

	Standard & Poor's						Fitch						Moody's										
Stand-alone rating	Stand-Alone Credit Profile	bbb+						Viability Rating	a		a				Baseline Credit Assessment	baa3		baa3					
Notching		BPLC		BBPLC					BPLC		BBPLC					BPLC		BBPLC					
		T2	AT1	T2 Coco	LT2	UT2	T1		T2	AT1	T2 Coco	LT2	UT2	T1		T2	AT1	T2 Coco	LT2	UT2	T1 (cum)		
	Contractual subordination	-1	-1	-1	-1	-1	-1	Loss severity							LGF	-1			-1	-1	-1		
	Bail-in feature	-1	-1	-1	-1	-1	-1		-1	-2	-2	-1	-1	-2		Coupon skip risk (cum)						-1	-1
	Buffer to trigger		-1	-1													Coupon skip risk (non-cum)						
	Coupon skip risk		-2			-1	-2	Non-performance risk							Model based outcome with legacy T1 rating cap								
	Structural subordination	-1	-1							-3	-2		-2	-2/-3				-3					
	Total notching	-3	-6	-3	-2	-3	-4	Total notching	-1	-5	-4	-1	-3	-4/-5	Total notching	-1	-3		-1	-2	-2		
Liability ratings	Rating	BB+	B+	BB+	BBB-	BB+	BB	Rating	A-	BB+	BBB-	A-	BBB	BBB/B+	Rating	Ba1	Ba3	n/a	Ba1	Ba2	Ba2		
	Outlook	STABLE						Outlook	STABLE		STABLE				Outlook	STABLE		STABLE					

# Preparation for continuity of business in the event of Brexit

*Plans in place to support activity with European clients through expanded Barclays Bank Ireland (BBI)*

- ❖ Expect to be operational by March 2019 having received Central Bank of Ireland approval to proceed with our expansion plans
- ❖ Regulated by the Single Supervisory Mechanism of the ECB
- ❖ High Court approval received to transfer business to BBI under Part VII court scheme
- ❖ Will operate a branch network across Europe; three branches now migrated, with the remaining migrating in March 2019
- ❖ Rated in line with BBPLC at A+/Stable/F1 by Fitch and A/Stable/A-1 by S&P
- ❖ Expanded entity will consist of Corporate, Investment and Private Banking activity and Barclaycard business in Germany<sup>1</sup>
- ❖ Diversified, well balanced funding sources and strong liquidity ratios. MREL and capital provided from within the Group
- ❖ Anticipate CET1 and CRR leverage ratios to be broadly in line with those of BBPLC and the Group

Pro-forma BBI as at 31 December 2018 <sup>2</sup>	
Total external assets	£158bn
Total assets <i>Including internal transactions with Group entities</i>	£207bn
Derivatives/total assets and liabilities <i>Including internal derivative transactions</i>	57%
Funded balance sheet <i>Excluding trading book gross-ups</i>	£34bn
Shareholders' equity	£5bn
PBT <i>If transfer occurred on 1 January 2018</i>	£0.5bn

<sup>1</sup> The entity is also expected to incorporate a legacy Italian mortgage portfolio | <sup>2</sup> Refer to the Important Notices for the basis of preparation and the key assumptions related to the illustrative financial information contained herein |



# Financial results tables



## Other items of interest – FY18 and Q418 vs. prior year

Material items (£m)	FY18	FY17	Q418	Q417	
<b>Litigation and conduct</b>					
RMBS	(1,420)	-	-	-	Head Office
Charges for PPI	(400)	(700)	-	-	Barclays UK
Provision in respect of Foreign Exchange matters	-	(240)	-	(240)	Barclays International
<b>Tax</b>					
Re-measurement of US DTAs – US Tax Cuts and Jobs Act	-	(1,177)	-	(1,177)	Barclays International
Revaluation of US branch DTAs – branch exemption election	-	276	-	276	
<b>Discontinued operation – Africa Banking (pre-tax)</b>					
Impairment of Barclays' holding in BAGL	-	(1,090)	-	-	
Loss on sale of 33.7% of BAGL's issued share capital	-	(1,435)	-	-	
<b>Other items of interest (£m)</b>					
<b>Income</b>					
Settlement of receivables relating to Lehman Brothers acquisition	155	-	-	-	Head Office
Gain on a sale of a US Card portfolio	53	-	-	-	Barclays International
US Card asset sale	-	192	-	-	Barclays International
Valuation gain on Barclays' preference shares in Visa Inc	(41)	98	-	-	Barclays International: FY17, 74   FY18, (41) Barclays UK: FY17, 24
<b>Impairment</b>					
Charge for impact of anticipated economic uncertainty in the UK	(150)	-	(150)	-	Barclays UK (100)/Barclays International (50)
Charge relating to deferred consideration from US Cards asset sale	-	(168)	-	-	Barclays International
<b>Operating expenses</b>					
GMP charge	(140)	-	(140)	-	Head Office
Structural reform costs	(57)	(404)	-	(92)	Group
Effect of change in compensation awards introduced in Q416	(65)	(205)	-	(24)	
<b>Other net income</b>					
Gain on sale of Barclays' share in Vocalink	-	109	-	-	Barclays International
Gain on sale of joint venture in Japan	-	76	-	-	
Gain on sale of Barclays Bank Egypt	-	189	-	-	Non-Core
CTR recycling on sale of Barclays Bank Egypt	-	(180)	-	-	Head Office

# Q418 Group

Three months ended (£m)	Dec-18	Dec-17	% change
Income	5,073	5,022	1%
Impairment	(643)	(573)	(12%)
– Operating costs	(3,624)	(3,621)	-
– Bank levy	(269)	(365)	26%
– Litigation and conduct	(60)	(383)	84%
– GMP charge	(140)	-	
Total operating expenses	(4,093)	(4,369)	6%
Other net income	37	13	
<b>PBT</b>	<b>374</b>	<b>93</b>	
Tax charge	(145)	(1,138)	87%
<b>Profit/ (Loss) after tax – continuing operations</b>	<b>229</b>	<b>(1,045)</b>	
NCI	(75)	(68)	(10%)
Other equity instrument holders	(230)	(181)	(27%)
<b>Attributable loss</b>	<b>(76)</b>	<b>(1,294)</b>	<b>94%</b>
<b>Performance measures</b>			
Basic loss per share	(0.1p)	(7.3p)	
RoTE	(0.1%)	(10.3%)	
Cost: income ratio	81%	87%	
LLR <sup>1</sup>	77bps	56bps	
<b>Balance sheet (£bn)</b>			
RWAs	311.9	313.0	

Excluding L&C – Three months ended (£m)	Dec-18	Dec-17	% change
PBT	434	476	(9%)
Attributable loss	(14)	(943)	99%
<b>Performance measures</b>			
Basic earnings/(loss) per share	0.3p	(5.3p)	
RoTE	0.4%	(7.4%)	
Cost: income ratio	79%	79%	

<sup>1</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS39 impairment charge |

# Q418 Barclays UK

Business performance			
Three months ended (£m)	Dec-18	Dec-17	% change
– Personal Banking	998	1,116	(11%)
– Barclaycard Consumer UK	522	445	17%
– Business Banking	343	309	11%
Income	1,863	1,870	-
– Personal Banking	(44)	(56)	21%
– Barclaycard Consumer UK	(250)	(124)	
– Business Banking	(2)	(4)	50%
Impairment charges	(296)	(184)	(61%)
– Operating costs	(1,114)	(1,117)	-
– Bank levy	(46)	(59)	22%
– Litigation and conduct	(15)	(53)	72%
Total operating expenses	(1,175)	(1,229)	4%
Other net income	(2)	(5)	60%
PBT	390	452	(14%)
Attributable profit	232	245	(5%)
Performance measures			
RoTE	9.6%	10.7%	
Average allocated tangible equity	£10.1bn	£9.6bn	
Cost: income ratio	63%	66%	
LLR <sup>1</sup>	61bps	39bps	
NIM	3.20%	3.32%	
Balance sheet (£bn)			
L&A to customers <sup>2</sup>	187.6	183.8	
Customer deposits <sup>2</sup>	197.3	193.4	
RWAs	75.2	70.9	

Excluding L&C – Three months ended (£m)	Dec-18	Dec-17	% change
PBT	405	505	(20%)
Attributable profit	244	282	(13%)
Performance measures			
RoTE	10.1%	12.3%	
Cost: income ratio	62%	63%	
Income (£m) – Three months ended			
NII	1,513	1,540	(2%)
Non-interest income	350	330	6%
Total income	1,863	1,870	-

<sup>1</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS 39 impairment charge | <sup>2</sup> At amortised costs

# Q418 Barclays International

Business performance			
Three months ended (£m)	Dec-18	Dec-17	% change
– CIB	2,151	2,252	(4%)
– CC&P	1,070	1,067	-
Income	3,221	3,319	(3%)
– CIB	(35)	(127)	72%
– CC&P	(319)	(259)	(23%)
Impairment charges	(354)	(386)	8%
– Operating costs	(2,441)	(2,428)	(1%)
– Bank levy	(210)	(265)	21%
– Litigation and conduct	(33)	(255)	87%
Total operating expenses	(2,684)	(2,948)	9%
Other net income	32	21	52%
PBT	215	6	
Attributable loss	(72)	(1,168)	94%
Performance measures			
RoTE	(0.3%)	(15.9%)	
Average allocated tangible equity	£31.3bn	£28.5bn	
Cost: income ratio	83%	89%	
LLR <sup>1</sup>	107bps	76bps	
NIM	3.98%	4.31%	
Balance sheet (£bn)			
RWAs	210.7	210.3	

Excluding L&C – Three months ended (£m)	Dec-18	Dec-17	% change
PBT	248	261	(5%)
Attributable loss	(38)	(918)	96%
Performance measures			
RoTE	0.2%	(12.4%)	
Cost: income ratio	82%	81%	

<sup>1</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS 39 impairment charge |

# Q418 Barclays International: Corporate & Investment Bank and Consumer, Cards & Payments

CIB business performance				
Three months ended (£m)	Dec-18	Dec-17	% change GBP basis	% change USD basis
–FICC	570	607	(6%)	(11%)
–Equities	375	362	4%	(2%)
Markets	945	969	(2%)	(7%)
–Banking fees	625	605	3%	(2%)
–Corporate lending	243	269	(10%)	
–Transaction banking	412	408	1%	
Banking	1,280	1,282	-	
Income <sup>1</sup>	2,151	2,252	(4%)	
Impairment charges	(35)	(127)	72%	
Total operating expenses	(2,046)	(2,384)	14%	
Other net income	15	7		
<b>PBT</b>	<b>85</b>	<b>(252)</b>		
Performance measures				
RoTE	(1.3%)	(20.2%)		
Balance sheet (£bn)				
RWAs	170.9	176.2		
Excluding L&C – Three months ended (£m)				
Three months ended (£m)	Dec-18	Dec-17	% change	
<b>PBT</b>	<b>108</b>	<b>3</b>		
Performance measures				
RoTE	(0.9%)	(16.1%)		

CC&P business performance			
Three months ended (£m)	Dec-18	Dec-17	% change
Income	1,070	1,067	-
Impairment	(319)	(259)	(23%)
Total operating expenses	(638)	(564)	(13%)
Other net income	17	14	21%
<b>PBT</b>	<b>130</b>	<b>258</b>	<b>(50%)</b>
Performance measures			
RoTE	4.8%	8.9%	
Balance sheet (£bn)			
RWAs	39.8	34.1	
Excluding L&C – Three months ended (£m)			
Three months ended (£m)	Dec-18	Dec-17	% change
<b>PBT</b>	<b>140</b>	<b>258</b>	<b>(46%)</b>
Performance measures			
RoTE	5.4%	9.0%	

<sup>1</sup> Includes Other income of Q418: (£74m); Q417: £1m |

# Q418 Head Office

Head Office business performance		
Three months ended (£m)	Dec-18	Dec-17
Income	(11)	(167)
Impairment releases/(charges)	7	(3)
– <i>Operating costs</i>	(69)	(76)
– <i>Bank levy</i>	(13)	(41)
– <i>GMP charge</i>	(140)	-
– <i>Litigation and conduct</i>	(12)	(75)
Operating expenses	(234)	(192)
Other net income/(expenses)	7	(3)
<b>LBT</b>	<b>(231)</b>	<b>(365)</b>
Performance measures (£bn)		
Average allocated tangible equity	2.9	10.0
Balance sheet (£bn)		
RWAs	26.0	31.8
Excluding L&C – Three months ended (£m)		
LBT	(219)	(290)
Attributable loss	(220)	(307)

# FY18 Group

Year ended (£m)	Dec-18	Dec-17	% change
Income	21,136	21,076	-
Impairment	(1,468)	(2,336)	37%
– Operating costs	(13,627)	(13,884)	2%
– Bank levy	(269)	(365)	26%
– GMP charge	(140)	-	
– Litigation and conduct	(2,207)	(1,207)	(83%)
Total operating expenses	(16,243)	(15,456)	(5%)
Other net income	69	257	(73%)
<b>PBT</b>	<b>3,494</b>	<b>3,541</b>	<b>(1%)</b>
Tax charge	(1,122)	(2,240)	50%
<b>Profit after tax – continuing operations</b>	<b>2,372</b>	<b>1,301</b>	<b>82%</b>
Loss after tax – discontinued operation	-	(2,195)	
NCI – continuing operations	(226)	(249)	9%
NCI – discontinued operation	-	(140)	
Other equity instrument holders	(752)	(639)	(18%)
<b>Attributable profit/(loss)</b>	<b>1,394</b>	<b>(1,922)</b>	
<b>Performance measures</b>			
Basic earnings/(loss) per share	9.4p	(10.3p)	
RoTE	3.6%	(3.6%)	
Cost: income ratio	77%	73%	
LLR <sup>1</sup>	44bps	57bps	
<b>Balance sheet (£bn)</b>			
RWAs	311.9	313.0	

Excluding L&C – Year ended (£m)	Dec-18	Dec-17	% change
<b>PBT</b>	<b>5,701</b>	<b>4,748</b>	<b>20%</b>
<b>Attributable profit/(loss)</b>	<b>3,530</b>	<b>(772)</b>	
<b>Performance measures</b>			
Basic earnings per share	21.9p	(3.5p)	
RoTE	8.5%	(1.2%)	
Cost: income ratio	66%	68%	

<sup>1</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS 39 impairment charge |

# FY18 Barclays UK

Business performance			
Year ended (£m)	Dec-18	Dec-17	% change
– Personal Banking	4,006	4,214	(5%)
– Barclaycard Consumer UK	2,104	1,977	6%
– Business Banking	1,273	1,192	7%
Income	7,383	7,383	-
– Personal Banking	(173)	(221)	22%
– Barclaycard Consumer UK	(590)	(541)	(9%)
– Business Banking	(63)	(21)	
Impairment	(826)	(783)	(5%)
– Operating costs	(4,075)	(4,030)	(1%)
– Bank levy	(46)	(59)	22%
– Litigation and conduct	(483)	(759)	36%
Total operating expenses	(4,604)	(4,848)	5%
Other net income	3	(5)	
PBT	1,956	1,747	12%
Attributable profit	1,158	853	36%
Performance measures			
RoTE	11.9%	9.8%	
Average allocated tangible equity	£10.0bn	£9.1bn	
Cost: income ratio	62%	66%	
LLR <sup>1</sup>	43bps	42bps	
NIM	3.23%	3.49%	
Balance sheet (£bn)			
L&A to customers <sup>2</sup>	187.6	183.8	
Customer deposits <sup>2</sup>	197.3	193.4	
RWAs	75.2	70.9	

Excluding L&C – Year ended (£m)	Dec-18	Dec-17	% change
PBT	2,439	2,506	(3%)
Attributable profit	1,630	1,586	3%
Performance measures			
RoTE	16.7%	17.8%	
Cost: income ratio	56%	55%	
Income (£m) – Year ended			
NII	6,028	6,086	(1%)
Non-interest income	1,355	1,297	4%
Total income	7,383	7,383	-

<sup>1</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS 39 impairment charge | <sup>2</sup> At amortised costs



# FY18 Barclays International

Business performance			
Year ended (£m)	Dec-18	Dec-17	% change
– CIB	9,765	9,878	(1%)
– CC&P	4,261	4,504	(5%)
Income	14,026	14,382	(2%)
– CIB	150	(213)	
– CC&P	(808)	(1,293)	38%
Impairment charges	(658)	(1,506)	56%
– Operating costs	(9,324)	(9,321)	-
– Bank levy	(210)	(265)	21%
– Litigation and conduct	(127)	(269)	53%
Total operating expenses	(9,661)	(9,855)	2%
Other net income	68	254	(73%)
PBT	3,775	3,275	15%
Attributable profit	2,441	847	
Performance measures			
RoTE	8.4%	3.4%	
Average allocated tangible equity	£31.0bn	£28.1bn	
Cost: income ratio	69%	69%	
LLR <sup>1</sup>	50bps	75bps	
NIM	4.11%	4.16%	
Balance sheet (£bn)			
RWAs	210.7	210.3	

Excluding L&C – Year ended (£m)	Dec-18	Dec-17	% change
PBT	3,902	3,544	10%
Attributable profit	2,547	1,107	
Performance measures			
RoTE	8.7%	4.4%	
Cost: income ratio	68%	67%	

<sup>1</sup> Comparatives calculated based on gross loans and advances at amortised cost prior to the balance sheet presentation change and IAS 39 impairment charge |

# FY18 Barclays International: Corporate & Investment Bank and Consumer, Cards & Payments

CIB business performance			
Year ended (£m)	Dec-18	Dec-17	% change
–FICC	2,863	2,875	-
–Equities	2,037	1,629	25%
Markets	4,900	4,504	9%
–Banking fees	2,531	2,612	(3%)
–Corporate lending	878	1,093	(20%)
–Transaction banking	1,627	1,629	-
Banking	5,036	5,334	(6%)
Income <sup>1</sup>	9,765	9,878	(1%)
Impairment releases/(charges)	150	(213)	
Total operating expenses	(7,349)	(7,742)	5%
Other net income	27	133	(80%)
<b>PBT</b>	<b>2,593</b>	<b>2,056</b>	<b>26%</b>
Performance measures			
RoTE	6.9%	1.1%	
Balance sheet (£bn)			
RWAs	170.9	176.2	
Excluding L&C – Year ended (£m)			
<b>PBT</b>	<b>2,661</b>	<b>2,323</b>	<b>15%</b>
Performance measures			
RoTE	7.1%	2.2%	

CC&P business performance			
Year ended (£m)	Dec-18	Dec-17	% change
Income	4,261	4,504	(5%)
Impairment	(808)	(1,293)	38%
Operating expenses	(2,312)	(2,113)	(9%)
Other net income	41	121	(66%)
<b>PBT</b>	<b>1,182</b>	<b>1,219</b>	<b>(3%)</b>
Performance measures			
RoTE	16.5%	16.7%	
Balance sheet (£bn)			
RWAs	39.8	34.1	
Excluding L&C – Year ended (£m)			
<b>PBT</b>	<b>1,241</b>	<b>1,221</b>	<b>2%</b>
Performance measures			
RoTE	17.3%	16.8%	

<sup>1</sup> Includes Other income of Q418 YTD: (£171m); Q417 YTD: £40m

# FY18 Head Office

Head Office business performance		
Year ended (£m)	Dec-18	Dec-17
Income	(273)	(159)
Impairment releases/(charges)	16	(17)
– Operating costs	(228)	(277)
– Bank levy	(13)	(41)
– GMP charge	(140)	-
– Litigation and conduct	(1,597)	(151)
Total operating expenses	(1,978)	(469)
Other net expenses	(2)	(189)
<b>LBT</b>	<b>(2,237)</b>	<b>(834)</b>
Performance measures (£bn)		
Average allocated tangible equity	3.1	9.3
Balance sheet (£bn)		
RWAs	26.0	31.8
Excluding L&C – Year ended (£m)		
	Dec-18	Dec-17
<b>LBT</b>	<b>(640)</b>	<b>(683)</b>
<b>Attributable loss</b>	<b>(647)</b>	<b>(731)</b>

# Abbreviations

ABS	Asset-backed Securities
ADI	Available Distributable Items
ALAC	Additional Loss-Absorbing Capacity
AP	Attributable Profit
APIs	Application Programming Interface
AT1	Additional Tier 1
BACL	Barclays Africa Group Limited
BBI	Barclays Bank Ireland
BBPLC	Barclays Bank PLC
BBUKPLC	Barclays Bank UK PLC
BI	Barclays International
BMB	Barclays Mobile Banking
BoE	Bank of England
BPLC	Barclays PLC
BT	Balance Transfers
BUK	Barclays UK
BX	Barclays Execution Services
CBR	Combined Buffer Requirement
CC&P	Consumer, Cards & Payments
CCAR	Comprehensive Capital Adequacy Review
CCB	Capital Conservation Buffer
CCLB	Countercyclical Leverage Buffer
CCyB	Countercyclical Buffer
CET1	Common Equity Tier 1
CIB	Corporate & Investment Bank
CRD IV	Capital Requirement Directive IV
CRR	Capital Requirements Regulation
DCM	Debt Capital Markets
DTA	Deferred Tax Asset

ECB	European Central Bank
ECM	Equity Capital Markets
EMEA	Europe, Middle East and Africa
EPS	Basic Earnings per Share
EU	European Union
FICC	Fixed Income, Currencies and Commodities
FPC	Financial Policy Committee
FSB	Financial Stability Board
FVOCI	Fair Value through Other Comprehensive Income
GMP	Guaranteed Minimum Pensions
IHC	Intermediate Holding Company
L&A	Loans & Advances
L&C	Litigation & Conduct
LBT	Loss Before Tax
LCR	Liquidity Coverage Ratio
LDR	Loan: Deposit Ratio
LGD	Loss Given Default
LLR	Loan Loss Rate
LRA	Liquidity Risk Appetite
LTV	Loan to Value
MDA	Maximum Distributable Amount
MDR	Mandatory Distribution Restrictions
MREL	Minimum Requirement for own funds and Eligible Liabilities
NCI	Non-Controlling Interests
NII	Net Interest Income
NIM	Net Interest Margin
NRFB	Non-Ring-Fenced Bank
NSFR	Net Stable Funding Ratio

P1	Pillar 1
P2A	Pillar 2A
PBT	Profit Before Tax
PPI	Payment Protection Insurance
PRA	Prudential Regulation Authority
QoQ	Quarter-on-Quarter movement
RFB	Ring-Fenced Bank
RMBS	Residential Mortgage-Backed Securities
RoTE	Return on Tangible Equity
RWA	Risk Weighted Assets
RWP	Ratings Watch Positive
S&P	Standard & Poor's
TNAV	Tangible Net Asset Value
US DoJ	US Department of Justice
YoY	Year-on-Year movement
YTD	Year to Date

A\$	AUD	Australian Dollar
\$	CHF	Swiss Franc
€	EUR	Euro
£	GBP	Great British Pound
¥	JPY	Japanese Yen
kr	NOK	Norwegian Krone
kr	SEK	Swedish Krona
\$	SGD	Singapore Dollar
\$	USD	United States Dollar

# Disclaimer

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Information relating to:

- regulatory capital, leverage, liquidity and resolution is based on Barclays' interpretation of applicable rules and regulations as currently in force and implemented in the UK, including, but not limited to, the BRRD, CRD IV and CRR texts and any applicable delegated acts, implementing acts or technical standards. All such regulatory requirements are subject to change;
- MREL is based on Barclays' understanding of the Bank of England's policy statement on "The Bank of England's approach to setting a minimum requirement for own funds and eligible liabilities (MREL)" published in June 2018, updating the Bank of England's November 2016 policy statement, and the non-binding indicative MREL requirements communicated to Barclays by the Bank of England. Binding future MREL requirements remain subject to change including at the conclusion of the transitional period, as determined by the Bank of England, taking into account a number of factors as described in the policy statement and as a result of the finalisation of international and European MREL/TLAC requirements;
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The information set out in slide 55 (the "Illustrative Financial Information") is for illustrative purposes only and is subject to change. The Illustrative Financial Information, including indications of total assets, revenue, funding, balance sheet estimations and ratios has been compiled on a pro forma basis as if the following activities, customers and clients ("In-Scope Business") were comprised in the businesses of Barclays Bank Ireland ("BBle") as at 31 December 2018:

- i. all regulated activity of all existing European branches and client base of Barclays Bank PLC ("BBPLC") as at 31 December 2018; and
- ii. all European clients of BBPLC who were located within the EEA (excluding the UK ) as at 31 December 2018.

The Illustrative Financial Information represents a modelled view including estimates based on Barclays' current planning assumptions for the business and operating model for BBle, and is presented to show the possible effect of the proposed business transfers as if they had occurred on 31 December 2018. In addition to this, certain of the Illustrative Financial Information has been sourced from the BBle 2017 statutory accounts, management accounts of BBle up to 31 December 2018 and also the general ledger. The Illustrative Financial Information has not been independently verified. While Barclays' plans for an expanded BBle in response to the UK's withdrawal from the EU are well progressed, they remain subject to the outcome of the political negotiation, ongoing regulatory engagement and management discretion, and so are subject to changes which may be significant. Among other variables, the actual amount of In-Scope Business that may ultimately transfer to and/or continue to trade with BBle in the future may differ significantly from the assumptions used in producing the Illustrative Financial Information. The Illustrative Financial Information is therefore provided for illustrative purposes only and is not a forecast of present or future financial condition or performance of BBPLC or BBle. Whilst all reasonable care has been taken in providing the Illustrative Financial Information no responsibility or liability is or will be accepted by Barclays PLC and any of its subsidiaries, affiliates or associated companies or any of their respective officers, employees or agents in relation to the adequacy, accuracy, completeness of reasonableness of the Illustrative Financial Information or for any action taken in reliance upon that information by any party whether customer, client, counterparty, investor or otherwise. Nothing in the relevant slide should be taken as (or is) a representation or warranty, express or implied, as to any of the matters presented.

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